BOARD OF COUNTY COMMISSIONERS
SARPY COUNTY, NEBRASKA

RESOLUTION AWARDING BID FOR ELECTRONIC MONITORING EQUIPMENT FOR VARIOUS COUNTY DEPARTMENTS

WHEREAS, pursuant to Neb. Rev. Stat. §23-104(6) (Reissue 2012), the County has the power to do all acts in relation to the concerns of the County necessary to the exercise of its corporate powers; and,

WHEREAS, pursuant to Neb. Rev. Stat. §23-103 (Reissue 2012), the powers of the County as a body are exercised by the County Board; and,

WHEREAS, bids for electronic monitoring equipment have been solicited, made, opened and reviewed pursuant to applicable Nebraska State Statutes; and,

WHEREAS, based on those proceedings, and after a public hearing, this Board has duly deliberated and considered the bids received; and,

WHEREAS, this Board desires to proceed forthwith in order to expedite and facilitate service to the citizens of Sarpy County.

NOW, THEREFORE, be it resolved by this Board of County Commissioners that:

(1) The low bid of *Satellite Tracking of People LLC* for *Electronic Monitoring Equipment* in the amount of *Three Dollars and Fifteen Cents ($3.15) Per Day Per Unit and $500 Per Replacement Unit* is accepted, ratified, and confirmed.

(2) This Board's Chairman, Clerk, and Attorney are hereby authorized and directed to execute such ancillary documents as may be required to evidence the contract and take any and all steps necessary or required in order to carry out the terms of such contract after said documents have been reviewed by the Attorney, Fiscal Administrator, and County Administrator.

The above resolution was approved by a vote of the Sarpy County Board of Commissioners at a public meeting duly held in accordance with applicable law on the 22nd day of July, 2014.

COUNTY CLERK SARPY COUNTY NEBRASKA ATTEST SEAL

Sarpy County Board Chairman

Sarpy County Clerk Chief Deputy

Sarpy County Purchasing Department

SARPY COUNTY COURTHOUSE
1210 GOLDEN GATE DRIVE SUITE 1220
PAPILLION, NE 68046

Brian Hanson, Purchasing Agent
(402) 593-2349
Debby Peoples, Asst. Purchasing Agent
(402) 593-4164
Beth Garber, Senior Buyer/Contract Administrator
(402) 593-4476

MEMO

To: Sarpy County Board of Commissioners

From: Beth Garber

Re: Award of Electronic Monitoring Equipment

On June 5, 2014, six (6) bids were received for Electronic Monitoring Equipment for various County offices, but generally the Juvenile Justice Center and Pretrial Release. After reviewing the bids, it is recommended the bid be awarded to the low bid of Satellite Tracking of People for the daily rate of $3.15 per participant per day with the fee for replacing damaged units $500.00. The County held vendor demonstrations of three (3) vendors and contacted other local entities using Satellite Tracking of People. Both the demonstration and the references were positive. The current daily rate is $5.50 per participant.

Generally, the County has less than five (5) damaged units a year and an average daily participation rate of approximately 46 GPS units. Participants can stay on the monitors from one day to the average of four weeks to three months or longer.

Please feel free to contact me with any questions.

July 18, 2014

Beth Garber

cc: Deb Houghtaling
Mark Wayne
Scott Bovick
Brian Hanson
Danielle Richler
Dick Shea

AGREEMENT

This Agreement is entered into by and between the County of Sarpy, in the State of Nebraska, a body politic and corporate, and hereinafter "County", and Satellite Tracking of People LLC, hereinafter "Vendor".

WHEREAS, County is desirous of contracting for Electronic Monitoring Equipment for the Various County Departments; and,

WHEREAS, the Vendor has been awarded this Agreement as a result of the bid made by Vendor in response to the Specifications and Request for Proposals prepared by County;

NOW, THEREFORE, for and in consideration of the declarations and mutual promises and covenants contained herein, the County and Vendor agree as follows:

I. DUTIES OF VENDOR

A. Services to be rendered by Vendor under this Agreement shall be all those services necessary and proper for the installation and materials for Electronic Monitoring Equipment in conformity with each and every term, condition, specification, and requirements of the Bid Specifications and the Bid submitted by the Vendor.

B. All provisions of each document and item referred to in Paragraph A above shall be strictly complied with the same as if rewritten herein, and in the event of conflict among the provisions of said documents, the provisions most favorable to the County shall govern.

C. Prior to the commencement of any work, Vendor will place on file with the Sarpy County Clerk, the required certificates of insurance, if applicable.

D. The Vendor agrees to comply with the residency verification requirements of Neb. Rev. Stat. §4-108 through §4-114. The Vendor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of new employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of a newly hired employee.

If the Vendor is an individual or sole proprietorship, the following applies:

1. The Vendor must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at www.das.state.ne.us.

2. If the Vendor indicates on such attestation form that he or she is a qualified alien, the Vendor agrees to provide the U.S. Citizenship and Immigration Services

documentation required to verify the Vendor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.

3. The Vendor understands and agrees that lawful presence in the United States is required and the Vendor may be disqualified or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. Sect. 4-108.

E. Vendor will submit an invoice to County for work completed based on the amounts specified in Vendor's bid. Such invoices shall be submitted to:

Various County Departments
Sarpy County Courthouse
1210 Golden Gate Drive
Papillion, NE 68046

F. The County and Vendor hereto specifically acknowledge, stipulate and agree that each and every term of the Bid Specifications and the Vendor's bid constitutes an essential term of this Agreement, and that, therefore, any violation of any term, condition, provision, or requirement constitutes a material breach hereunder, for which County shall have every right under the law to terminate this Agreement, and obtain any and all relief necessary.

II. DUTIES OF COUNTY

In return for full, faithful and diligent rendering of services set forth above, County agrees to pay to Vendor the amount specified in Vendor's bid upon submission of the required invoice and satisfactory completion of all required work.

III. BREACH

Should Vendor breach, violate, or abrogate any term, condition, clause or provision of this agreement, the County shall notify Vendor in writing that such an action has occurred. If satisfactory provision does not occur within ten (10) days from such written notice, the County may, at its option, terminate this agreement and obtain an alternate provider to provide all required materials. This provision shall not preclude the pursuit of other remedies for breach of contract as allowed by law.

IV. SAVINGS CLAUSE

This Agreement shall be interpreted, construed and enforced under the laws of the State of Nebraska. It is understood and agreed by the County and Vendor hereto that if any part, term, condition, or provision of this Agreement is held to be illegal or in conflict with any law of the State of Nebraska or of the United States, the validity of the remaining parts, terms, conditions, or provisions shall not be affected, and the rights and obligations of the County and Vendor shall be construed and enforced as if the Agreement did not contain the particular part, term, condition, or provision held to be invalid.

V. SCOPE OF AGREEMENT

This Agreement, along with the Bid Specifications, and Bid by Vendor contains the entire Agreement between the County and Vendor, and there are no other written or oral promises, contracts or warrants which may affect it. This Agreement cannot be amended except by written agreement of both the County and Vendor. Notice to the County and Vendor shall be given in writing to the agents for each party named below:

County:
Ms. Debra Houghtaling
Clerk of Sarpy County
1210 Golden Gate Drive Suite 1250
Papillion, NE 68046

Vendor:
Mr. Greg Utterback
Satellite Tracking of People LLC
1212 North Post Oak Road, Suite 100
Houston, TX 77055

IN WITNESS WHEREOF, we the contracting parties, by our respective and duly authorized agents, hereto affix our signatures and seals in duplicate this _____ day of _____, 2014.

(Seal)

ATTEST:

Sarpy County Clerk Chief Deputy

COUNTY OF SARPY, NEBRASKA,
A body Politic and Corporate

Chairperson
Sarpy County Board of Commissioners

Approved as to form and content:

Deputy County Attorney

Vendor:

By: Greg Utterback

Title: Chief Developt Officer

Attest:

Witness

Lisa Tauser

LISA TAUSER
Notary Public, State of Texas
My Commission Expires
January 17, 2018

Electronic Monitoring Equipment
for
Various County Offices

Bid Opening:
2:00 p.m.
June 5, 2014

	BI Incorporated	Scram Systems	Satellite Tracking of People	SecureTracks GPS	3M	Corrisoft
GPS Tracking - 1 Piece/Per Day						
Active GPS	$4.50	$4.15/$4.00*	$3.15	$7.64/$7.24**	$4.15	$5.25
Hybrid GPS	$4.00	$4.15/$4.00*	$3.15	$6.25/$5.55**	$4.10	$5.25
Passive GPS	$4.20	$4.15/$4.00*	$3.15	$4.99	$4.05	$5.25
Replacement Unit						
One Piece	$950.00	$725.00	$500.00	$1,050.00	$750.00	$495.00

*Based on # of units
**Based on minute reporting

Beth Garber

To: Greg Utterback
Subject: RE: Sarpy County Demo Question

From: Greg Utterback [mailto:gutterback@stopllc.com]
Sent: Friday, July 18, 2014 9:09 AM
To: Beth Garber
Subject: RE: Sarpy County Demo Question

Also, to confirm from yesterday, STOP will provide six (6) cellular telephones with voice and data for use with your GPS program. These phones will be included in the per diem and will not be an extra expense to the County.

In addition, STOP will invite up to two (2) participants per department to our annual Training Institute. Each year this annual gathering will provide additional training and insight into STOP and our products, and allow for feedback and development of new products and services.

Greg Utterback
Chief Development Officer
O: 832-553-9502 F: 832-553-9530

Extremely

Call **1-800-PICK-**

https://www.campusship.ups.com/cship/create?ActionOriginPair=default___PrintWindo... 6/3/2014

LISA TAUSER
832.553.9503
SATELLITE TRACKING OF PEOPLE,
1212 NORTH POST OAK ROAD
HOUSTON TX 77055

5 LBS

1 OF 1

DWT: 18,13,3

SHIP TO:
DEB HOUGHTALING
SARPY COUNTY CLERKS' OFFICE
STE. 1250
1210 GOLDEN GATE DR.
PAPILLION NE 68046-2839

NE 681 9-03

UPS NEXT DAY AIR

TRACKING #: 1Z 2V1 16R 01 9871 5175

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BILLING: P/P

Department: Sales/Marketing

CS 16.2.03. WNTE90 51.0A 04/2014

FOLD HERE

Large Box

(19" x 13" x 3")

[redacted]

1 OF 1

18,13,3

:9

9-03

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014

FOLD HERE

Satellite Tracking of People LLC

1212 North Post Oak Road, Suite 100 • Houston, TX 77055

info@stopllc.com • www.stopllc.com

Toll-Free 866-5-BluTag • Fax 832-553-9530

Sarpy County, Nebraska

Request for Proposals: Electronic Monitoring Equipment for Various County Departments

Due: June 5, 2014 at 2 p.m.

RECEIVED
JUN 4 2014
DEBRA J. HOUGHTALING
SARPY COUNTY CLERK

11:25 Am

Satellite Tracking of People LLC

1212 North Post Oak Road, Suite 100 • Houston, TX 77055
info@stopllc.com • www.stopllc.com
Toll-Free 866-5-BluTag • Fax 832-553-9530

Original

Sarpy County, Nebraska

Request for Proposals: Electronic Monitoring Equipment for Various County Departments

Due: June 5, 2014 at 2 p.m.

Satellite Tracking of People LLC
by SECURUS TECHNOLOGIES™

3 June 2014

Ms. Deb Houghtaling
Sarpy County Clerk's Office
1210 Golden Gate Drive, Suite 1250
Papillion, Nebraska 68046

Re: Sarpy County Request for Proposals for Electronic Monitoring Equipment for Various Sarpy County Departments

Ms. Houghtaling:

Satellite Tracking of People LLC is pleased to submit its proposal for the County's solicitation for Electronic Monitoring Equipment. We have provided GPS monitoring equipment and services to government agencies since 2004. We propose BLUtag, the original one-piece GPS monitoring device, to the County. No other one-piece GPS monitoring device has monitored adult and juvenile enrollees in the community as long as BLUtag.

Our proposal details the functionality of BLUtag and VeriTracks, our secure web-based monitoring application. VeriTracks provides robust mapping and reporting functionality. Our maps are provided by Google Maps, which offers the same functionality as the commercial version. VeriTracks currently contains more than 300 reports that meet nearly all of the reporting needs of our customers. Some of the more common reports used by our customers relate to inventory, events generated by enrollees and device history.

We offer competitive inclusive pricing. In the Pricing section of our proposal, we include a list of 20 items included in the per day, per device, per enrollee pricing. We also list the replacement costs for damaged, lost and/or stolen equipment.

I look forward to having the opportunity to speak with you more about our system and support. Please contact me if more information about our proposal is needed.

Sincerely,

Greg Utterback
Chief Development Officer

1212 North Post Oak Road, Suite 100 • Houston, Texas 77055 • www.stopllc.com
www.utterbacksutterings.com • info@stopllc.com • O 832-553-9500 • F 832-553-9530

Sarpy County, Nebraska
Electronic Monitoring Equipment

REVISED BID FORM

GPS Tracking – One Piece	
Active GPS	$ 3.15
Hybrid GPS	$ 3.15
Passive GPS	$ 3.15

GPS Tracking – One Piece	
Replacement Unit	$ 500.00

*Prices are to be F.O.B. – Sarpy County, Nebraska

Nearest warehouse where product will be shipped from: Houston, Texas

Company Information

Years in business: Nine (since 2005)

# of employees 89

Total sales last 3 years Confidential information. Will provide a copy of the 2013 audited financial statement on request.

References

Company Name: Heartland Family Services
Address: 2101 South 42nd Street, Omaha, Nebraska 68105
Contact Name: Teffany Heywood Phone Number: 402-552-7430
Date of Purchase: October 2010 Email: THeywood@heartlandfamilyservice.org

Company Name: Boone County Community Corrections
Address: 127 West Main Street, Suite 200, Lebanon, Indiana 46052
Contact Name: Annette Bowden Phone Number: 764-482-6505
Date of Purchase: October 2007 Email: abowden@co.boone.in.us

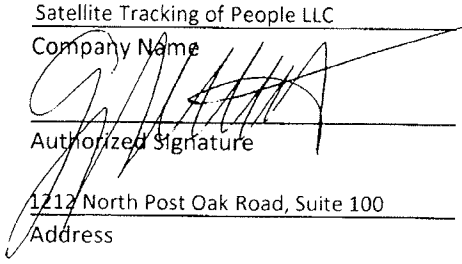
Company Name: Williamson County Juvenile Probation
Address: 200 Wilco Way, Georgetown, Texas 78626
Contact Name: Kory Capps Phone Number: 512-943-3202
Date of Purchase: December 2008 Email: kcapps@wilco.org

I certify that this bid is submitted in accordance with the specifications issued by Sarpy County. I affirm that the original Specifications have not been altered in any way. Any alteration of the original Specifications, outside of an alternate bid, may be considered grounds for refusal of the bid.

I acknowledge receipt of the following addenda (if applicable):

Addendum #1 22 May 2014
Addendum #2 _____

Attachments: **Literature/Cut-sheets**

Satellite Tracking of People LLC Company Name	Greg Utterback, Chief Development Officer Company Representative (Please print)
 Authorized Signature	832-553-9502 Telephone Number
1212 North Post Oak Road, Suite 100 Address	832-553-9530 Fax Number
Houston, Texas 77055 City, State & Zip	gutterback@stopllc.com E-Mail Address

NOTE: Sarpy County is tax exempt and will provide the proper form upon request.

Satellite Tracking of People LLC
by SECURUS TECHNOLOGIES™

Responses to Evaluation Criteria

a)Compliance with all requirements.

2. Scope of Services

The purpose of this Request for Proposal is to enter into a contract with a qualified firm for Electronic Monitoring Equipment for various departments within Sarpy County, Nebraska. Currently the Juvenile Justice Center, House Arrest and Pretrial Release utilize electronic monitoring equipment. However, the vendor must accommodate additional departments throughout the term of this agreement.

Satellite Tracking of People LLC (STOP) acknowledges and understands the purpose of the solicitation issued by Sarpy County. We also acknowledge and understand agencies other than the Juvenile Justice Center, House Arrest and Pretrial Release may want to use the contract resulting from this solicitation to acquire electronic monitoring equipment and services. We are happy to provide electronic monitoring equipment services to all Sarpy County agencies and/or programs using the contract.

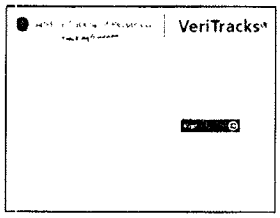
STOP proposes the following equipment for the County's electronic monitoring programs.

Monitoring Equipment Type	Equipment Name and Brief Description
Active GPS	BLUtag (one-piece GPS monitoring device) and VeriTracks, and optional equipment BLUbox, BLUhome and BLUscan
Passive GPS	BLUtag (one-piece GPS monitoring device) and VeriTracks; and optional equipment BLUbox and BLUhome
Hybrid GPS	BLUtag (one-piece GPS monitoring device) and VeriTracks; and optional equipment BLUbox, BLUhome and BLUscan
Secure Cloud-based Software	VeriTracks, secure web-based monitoring application, which receives all monitoring data from BLUtag and BLUhome and distributes event notifications to the designated recipient(s) using email, fax or text message.

BLUtag®

BLUhome™

BLUbox™



VeriTracks®

3. Vendor Responsibilities

The vendor shall provide technical services on a toll free basis during the entire contract period at no additional cost to Sarpy County. The vendor may be asked to provide on-site support. The vendor shall provide initial training and in-service

or advanced training as deemed necessary and/or appropriate by the vendor and/or Sarpy County, to accommodate equipment changes or modifications.

We provide technical support to County-authorized personnel 24 hours a day, 365 days per year through our Solutions Center at no additional cost. They contact our Solutions Center through toll-free phone and fax numbers and email.

Our Solutions Center is staffed with STOP employees who are knowledgeable and highly skilled with providing technical support to officers 24/7/365.

Our Solutions Center is staff with knowledgeable and skilled STOP employees. They respond to all types of requests about our monitoring system, including using the hardware and software; enrolling and un-enrolling offenders; creating or editing zones and zone schedules; understanding monitoring data; interpreting maps, notifications and reports; determining the current location of clients; and troubleshooting. Many times the questions are straight forward. Other times, a Technician may lead a one-on-one mini training session on a specific functionality.

The Solutions Center has three tiers of support. Tier I support resolves more than 95 percent of the inquiries. If Tier I support cannot resolve the issue, the Technician elevates it to Tier II, where an analyst works with the user to answer the question. In the rare event Tier III support is needed, our hardware and/or software engineering team is brought into the loop, depending on the issue. Less than 5 percent of inquiries need higher levels of support.

If on-site support is needed at any time during the life of the contract, the program manager contacts our Account Manager who coordinates the support.

Training

STOP understands the critical need for highly effective training for all County-designated personnel. We partner with the County to ensure our training courses meet its needs and all personnel who need training receive it. Our trainers are knowledgeable and experienced STOP employees with years of experience in adult education and training. Because our trainers have been with us for years, they have extensive knowledge of our hardware and software and possess a deep understanding customer needs and expectations.

We provide several types of on-site and online training courses: initial, follow-up, refresher and new functionality. On-site training takes place at the location selected by the County. We provide all

training and training materials at no additional cost. The only items we do not provide are a training room and a computer, laptop or tablet with a high-speed Internet connection for each trainee.

Initial training usually takes place on-site and requires a 1.5-day commitment. Our comprehensive initial training course covers all aspects of our monitoring system, including enrollment; creating, assigning and editing zones; understanding monitoring data; interpreting notifications and reports; determining an enrollee's current location; and troubleshooting. Our training courses take a hands-on approach, so trainees use BLUtag, BLUhome, BLUbox, BLUscan and VeriTracks to explore the features and functionality of each component and build the trainees' confidence with our monitoring system.

Our knowledgeable and experienced trainers lead training sessions on-site and online. Our standard method of delivering initial training is on-site and a combination of classroom instruction and hands-on work with the hardware and software.

We can provide on-site training for any class size, however, most classes have no more than 15-20 trainees. On-site class size is ultimately limited by the size of the training room and the number of computers, laptops or tablets the County provides. We recommend classes with lower trainer-to-trainee ratios to allow for more one-on-one interaction between the trainer and trainees.

Every trainee receives his or her own comprehensive training guide at the beginning of initial training. Our user manual is accessible online in VeriTracks through a link in the header section. Self-paced training videos and quick reference guides on a variety of topics are also available on a secure website, available 24 hours a day, 365 days a year. The user manual and reference guides are downloadable from the online library.

- **Additional training resources**
  In addition to onsite initial training, STOP provides follow-up training should the County request it. Follow-up training can take place on-site and/or online. Our Solutions Center technicians are also a great resource for supervising agents if they have questions about our hardware or software. Our Technicians often lead mini one-on-one training sessions using the GoToWebinar® application. This allows supervising agents to view the Technician's monitor and see exactly

how to perform a particular task. It is an effective means to quickly increase an agent's knowledge.

All County-authorized personnel have unlimited access to our online library. This contains training guides, the user manual, quick hints and tips cards and topic-specific videos. County-authorized personnel can access our online library 24 hours a day, 365 days per year using any computer, smart phone or tablet. We do not charge the County for any training (on-site or online regardless of type), accessing and using our Solutions Center or our secure online library.

We also provide Proactive Customer Assistance during the first 120 contracts days. This value-added service is an option should the County want it and is available at no additional charge. Our higher level Solutions Center Technicians review each supervising agent's Daily Summary report and looks for recurring or unusual events. If one is discovered, our Technician contacts the supervising agent to discuss what may be causing it and ways to resolve it. Many times the solution is simple: move the location of a zone, change the size or shape of the zone, adjust the schedule for a zone, etc. This intensive support allows agents to gain confidence with our system on an accelerated basis.

STOP hosts an annual Training Institute, which is an intensive training session on our system. The 1.5-day event allows our executive management team and hardware and software engineers to hear compliments, suggestions and concerns directly from our customers. We use this time as an additional means of communicating with our customers about upcoming new functionality, equipment and services. The Training Institute also has breakout sessions focused on specific topics or functionality of our system. Our customers value this event because they get to learn how other agencies use our system and its functionality. We have hosted this event since 2006 and our customers consistently give it high marks for its content.

Sarpy County will have shelf units on stock. At no additional charge to the County the vendor must furnish a minimum of three (3) shelf units or 10% of stock for the Juvenile Justice Center/House Arrest and two (2) shelf units for Pretrial Release. Vendor must overnight delivery all units, upon request. Shipping will be at no additional cost to the County.

STOP acknowledges and understands the County's requirements for its shelf inventory of spare equipment. We will accommodate the County's need for shelf equipment as stated.

Our standard shipping policy is to process and ship all equipment within 24 hours of receipt Monday through Friday, 8 a.m. to 3 p.m. Central Time. We ship equipment using an international shipping company's two-day air delivery service. We can overnight equipment in emergency situations. STOP absorbs shipping costs to and from the County.

Nearest warehouse where product will be shipped from:

All equipment requested by the County is shipped from our headquarters in Houston, Texas, which is where all equipment is manufactured in an ISO-9001:2008-certified facility.

The vendor shall provide enough monitoring units for daily usage. The vendor shall provide units on an as needed basis for the prices set forth in the Bid Form. Currently, Sarpy County has a total of forty six (46) GPS units. The average number of days of participation varies from four (4) weeks to three (3) months or longer. These numbers should be used as an estimate only. Sarpy County Does not guarantee a minimum or maximum number of units in use.

STOP acknowledges and understands the County's need for equipment for daily use. Furthermore, we acknowledge and understand the volume of equipment used will fluctuate throughout the life of the contract. When the County needs equipment, authorized personnel contact our Solutions Center, which is staffed by STOP employees 24 hours a day, 365 days per year, to submit an order. County-authorized personnel can place orders through email and toll-free fax and phone numbers.

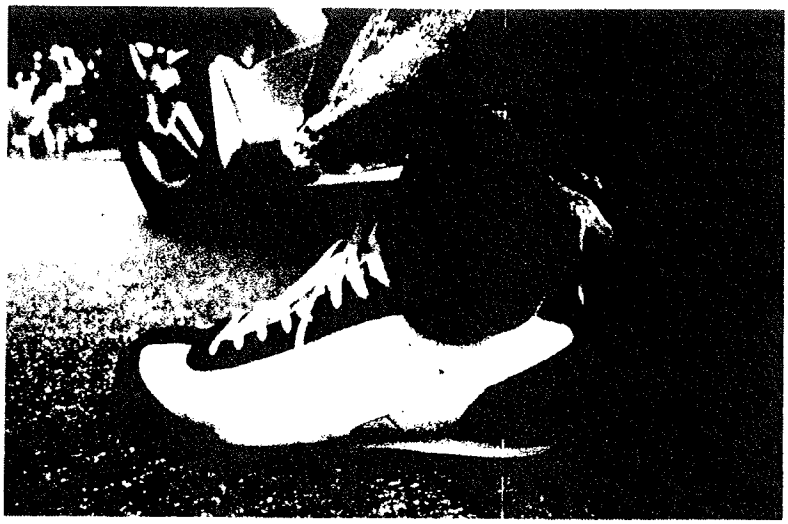
Should technological advances occur, such advances shall be communicated to Sarpy County. Said advances shall be provided to Sarpy County upon our request. Additionally, as equipment upgrades become available throughout the life of the contract, such upgrades shall be made available to Sarpy County. Sarpy County has the option throughout the life of the contract to add any services offered by the Vendor.

STOP is one of the few vendors in the industry that routinely enhance the functionality of its monitoring hardware and software. Approximately two weeks prior to launching new functionality, we email a PDF of the Release Notes to all authorized users. The Release Notes document details how the functionality works and how to use it. BLUtag is currently in its fifth generation, BLUhome is in its second generation and VeriTracks is in its 11th generation.

4. Minimum Equipment Requirements

The vendor must provide software, electronic monitoring units capable of passive, active or hybrid monitoring. Equipment must be fully functional including, but not limited to, straps, batteries, clips and other related accessories along with required tools for installation of transmitters. Equipment accessories and tools shall be provided to the County at no additional cost throughout the term of the contract. ***All equipment must be operational by September 13, 2014. Any set up and testing must be done in advance.***

STOP proposes BLUtag, the original one-piece GPS monitoring device, for the County's community supervision programs. No other one-piece GPS monitoring device has been in use as long as BLUtag, which launched in early 2005. BLUtag also records and reports the locations and movements of more enrollees than any other one-piece GPS monitoring device. Now in its fifth generation, BLUtag is a proven, reliable device and offers advanced functionality.



BLUtag®, the original one-piece GPS monitoring device, requires no special tools or training to correctly install the device around an enrollee's ankle.

BLUtag is capable of monitoring enrollees in active, passive and hybrid modes without changing equipment. To change the monitoring mode, the supervising

agent contacts our Solutions Center to request the change. The main difference between each monitoring mode is how quickly the device reports events to VeriTracks, our secure Internet-based monitoring application.

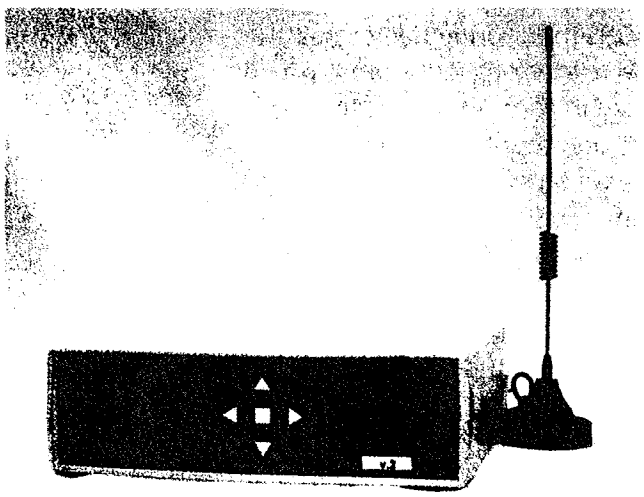
Active: Immediately detects, records and reports events to VeriTracks using nationwide cellular phone service

Passive: Immediately detects, records and stores all events. Reports events to VeriTracks at a pre-determined time using nationwide cellular phone service. Or if paired with BLUhome, a home-based receiver unit, reports all events to BLUhome when the enrollees enters BLUhome's RF signal range. Once BLUhome receives monitoring data, it immediately reports it to VeriTracks using the landline phone service in the enrollee's home.

Hybrid: Immediately detects and records events. Immediately reports equipment tampers, exclusion zones and Location Requests to VeriTracks using nationwide cellular phone service. (Location Requests are when the supervising agent logs into VeriTracks to find out the immediate location of the enrollee.) Reports all other stored events when (a) the enrollee charges BLUtag's battery, (b) BLUtag is reporting an equipment tamper or inclusion zone violation or (c) BLUtag is reporting the immediate location of the enrollee by responding to a Location Request.

We provide all consumables at no additional cost to the County. Consumables for BLUtag are straps, strap clips and bridge clips. We also provide Officer Kits to the County at no additional cost at a rate of one kit per every 10 supervising agents. The Officer Kit includes the two-piece strap cutting tool, a pair of scissors used only to cut the strap when removing the device from an enrollee and a screw driver, which is used to remove the two bridge clips from the back of the BLUtag device after taking it off from around the enrollee's ankle. No special tools are needed to install BLUtag around an enrollee's ankle. Only the two-piece strap cutting tool is needed and it is used to trim the strap the correct length to fit snugly, but comfortably, around the enrollee's ankle.

BLUtag has been used continuously by government agencies since February 2005. It is currently in its fifth generation and well-past the testing phases.



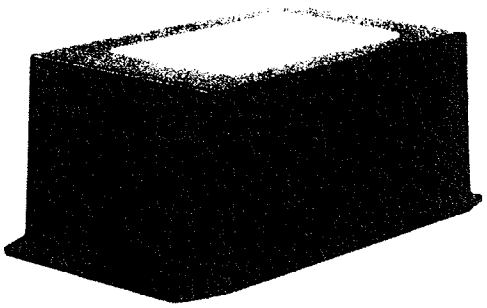
BLUhome™ is paired with **BLUtag®** when the enrollee lives in an area with insufficient cellular phone service. BLUhome reports monitoring data to VeriTracks using the landline phone service in the enrollee's home.

Optional auxiliary equipment

To help expand BLUtag's monitoring capability, we offer the County two optional auxiliary pieces of equipment:

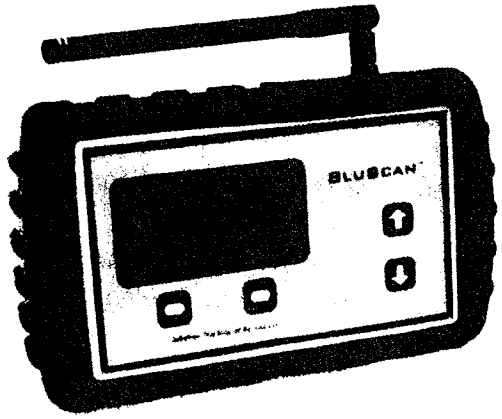
BLUhome and BLUbox. Both are home-based receivers that install into the enrollee's home. Both are easy enough to install the enrollee can do it with very brief instructions.

BLUhome is paired with BLUtag when the enrollee lives in an area with insufficient cellular phone service. An encrypted RF signal tethers BLUhome and BLUtag together while the enrollee is in BLUhome's RF signal range. When the enrollees enters or exits the signal range, BLUhome immediately records the date and time of the enter or exit and reports it to VeriTracks using the landline phone service in the enrollee's home. While the enrollee is in BLUhome's RF signal range, BLUhome maintains communication with VeriTracks. Once the enrollee exits the RF signal range, BLUtag begins reporting events to VeriTracks once the enrollee is in a location with sufficient cellular phone service. BLUhome is placed in a central location in the enrollee's home that is close to a standard AC electrical outlet and a standard RF-11 phone jack. There is no additional charge to the County to use BLUhome.



BLUbox™ is paired with **BLUtag®** when the enrollee lives in an area impairing BLUtag's ability to receive GPS signals. BLUtag continues reporting events to VeriTracks using nationwide cellular phone service.

BLUbox is paired with BLUtag when the enrollee lives in an area impairing BLUtag's ability to receive GPS signals. An encrypted RF signal tethers BLUbox and BLUtag together while the enrollee is in BLUbox's RF signal range. When the enrollee enters or exits BLUbox's RF signal range, BLUtag immediately reports the date and time of the enter or exit to VeriTracks using nationwide cellular phone service. While the enrollee is inside the RF signal range, BLUtag continues reporting all events to VeriTracks using nationwide cellular phone service while the enrollee is in the RF signal range. BLUbox is placed in a central location in the enrollee's home that is close to a standard AC electrical outlet. There is no additional charge to the County to use BLUbox.



BLUscan™ can monitor up to 16 enrollees within 300-feet of the unit at the same time.

BLUscan, our mobile monitoring unit, allows supervising agents to monitor up to 16 enrollees within a 300-foot radius at the same time without making visual contact. It records continuously or on an as-needed basis and stores up to 5,000 events in its non-volatile memory. BLUscan records tampers, zone violations and battery condition. All monitoring data stored in BLUscan is downloadable to a computer or tablet. BLUscan ships with a USB cable, which the supervising agent uses to download stored

data from BLUscan to a computer or tablet. Once downloaded, officers can print it.

BLUscan receives power from a rechargeable battery, a standard 110-volt AC electrical outlet or a vehicle's cigarette lighter receptacle. It has a built-in stand for hands-free viewing. BLUscan also changes the RF signal range of BLUbox.

This handheld mobile monitoring unit can be used with BLUtag, BLUhome and BLUbox. It functions the same way regardless of the equipment it is monitoring.

a. ***Electronic Monitoring Devices – Global Positioning Satellite Tracking (GPS) Minimum Equipment Technical Requirements***

1. *All equipment provided by the vendor shall remain the property of the vendor and shall be in good repair and within specifications. All equipment supplied must be latest design and model equipment unless specifically requested by the County.*

   Our standard operating procedure is to lease all monitoring equipment to customers. Consequently, we acknowledge, understand and support this requirement. Because STOP retains ownership of all the equipment, the County is assured of always having immediate access to the most current version of all hardware and software. This is especially important since we routinely enhanced the functionality of our hardware and software at no additional cost to the County.

   We also always provide the County with only the most current version of all hardware and software throughout the life of the contract.

2. *Appropriate monitoring devices proposed shall be the type that are attached to each participant and easily installed in the home by the participant as well as Sarpy County Staff.*

   BLUtag is easily installed around the enrollee's ankle in a matter of minutes. Installing the device does not require any special tools or extensive training. The installation of BLUhome or BLUbox is simple and can be done by the enrollee or County personnel.

3. *The identification device shall be comfortably worn on the ankle of the participants.*

   BLUtag is about the size of a computer mouse. It is a lightweight inconspicuous GPS monitoring device. It weighs only 6 ounces and its dimensions are 4.33" x 2.08" x 1.25".

4. *The unit shall not pose a health or safety hazard to the participant or others and shall function reliably under normal household environmental and atmospheric conditions.*

   BLUag does not pose a health or safety hazard to the enrollee or anyone who comes into contact with him/her. It does not unduly restrict the enrollee's movements. The enrollee can still take part in everyday activities, including driving, exercising and showering.

   BLUag's case is made of industrial-grade hypoallergenic plastic. Independent laboratory tests confirmed the device functions reliably in normal to extreme environmental and atmospheric conditions, including significant variations in operating and stored temperature

(-10 to 140 degrees Fahrenheit) and operating and stored humidity (10 to 100 percent humidity). BLUtag is waterproof to a depth of 50 feet. It is resistant to chemical solvents, corrosion, detergents, fire, shock and vibration.

5. *The device must be capable of being securely attached to the participant in such a manner that efforts to tamper with or remove the device are detectable.*

BLUtag detects, records and reports four types of tampering to VeriTracks: case, strap, GPS signal jamming and GPS signal shielding. BLUtag's tamper-resistant case is made of hypoallergenic, industrial-grade plastic. If the enrollee tries to crack or break open the device, light hits an internal sensor and BLUtag immediately detects and records the date and time of the event. In active or hybrid monitoring mode, BLUtag immediately reports the tamper event to VeriTracks using nationwide cellular phone service. Visual inspection may also indicate tampering, such as excessive scratches, marks and deep cuts.

BLUtag's strap is made of hypoallergenic, industrial-grade thermoplastic rubber and lined with fiber optic cable, which detects tampering. If the enrollee cuts or stretches the strap, the fiber optic's circuit breaks and BLUtag immediately detects and records the tamper event. In active and hybrid monitoring mode, BLUtag immediately reports the date and time of the event to VeriTracks using nationwide cellular phone service. Visual inspection may also indicate tampering, such as marks and cuts on the strap and/or a misshaped strap.

BLUtag® detects, records and reports four types of tampering: case, strap, GPS signal jamming and GPS signal shielding. In active and hybrid monitoring modes, BLUtag immediately reports these tamper events to VeriTracks using nationwide cellular phone service.

BLUtag is the ***first*** GPS monitoring device with the capability to detect, record and report event notifications on GPS signal jamming and GPS signal shielding events. GPS jamming occurs when the enrollee uses a low-cost and illegal piece of equipment to interfere with the GPS signal. GPS shielding occurs when the enrollee uses a foreign material to prevent BLUtag from receiving GPS signals. Both of these events are tampering with the device and violations of the enrollee's terms of supervision. When BLUtag detects GPS signal jamming or shielding conditions and they continue for a pre-determined length of time, it immediately reports the data to VeriTracks using nationwide cell phone service when in active or hybrid monitoring

mode. While other GPS monitoring devices routinely report gaps in the receipt of GPS signals, they cannot provide information about the cause of the gap.

6. *The device must be small, lightweight, and neither poses a health hazard nor unduly restricts the activities of the participant.*

BLUtag is about the size of a computer mouse. It is a lightweight inconspicuous GPS monitoring device. It weighs only 6 ounces and its dimensions are 4.33" x 2.08" x 1.25".

Independent laboratory tests confirm BLUtag functions reliably in normal to extreme environmental and atmospheric conditions, including significant variations in temperature (-10 to 140 degrees Fahrenheit) and humidity (10 to 100 percent). BLUtag is waterproof to a depth of 50 feet and resistant to chemical solvents, corrosion, detergents, fire, shock and vibration. These tests also confirm BLUtag is not harmful to enrollees or individuals who come into close contact with the enrollee. BLUtag does not interfere with the enrollee's daily activities, including exercising and showering.

BLUtag® is a small, lightweight one-piece GPS monitoring device. About the size of a computer mouse, it does not unduly restrict an enrollee's activities.

7. *The device must be shock resistant, water and moisture proof and function reliably under normal atmospheric and environmental conditions. Waterproof must be up to 15 feet and comply with FCC regulations.*

Independent laboratory tests confirm BLUtag functions reliably in normal to extreme environmental and atmospheric conditions, including significant variations in temperature (-10 to 140 degrees Fahrenheit) and humidity (10 to 100 percent). BLUtag is waterproof to a depth of 50 feet and resistant to chemical solvents, corrosion, detergents, fire, shock and vibration. BLUtag is FCC-certified and its number is S5E0906BT5.

8. *The device shall contain a transmitter with a coded signal that is unique to the individual to whom it is attached.*

As a one-piece GPS monitoring device, BLUtag houses its transmitter and receiver in a single always-worn case. County-authorized personnel login to VeriTracks to assign a BLUtag device to an enrollee. The assignment remains active until the enrollee completes his/her terms of supervision, is removed from the program or the supervising agent replaces the device with another one. When the equipment assignment process is complete, VeriTracks stores all monitoring data reported by the BLUtag assigned to the enrollee in the enrollee's electronic record.

9. *The transmitter signal shall not have the same coding scheme or radio frequency used by any commercial or consumer available products and shall be designed to discourage tracing and duplication of the signal.*

If a BLUtag device is paired with either one of the optional auxiliary home-based receiver units, an encrypted RF signal electronically tethers the two pieces of equipment together. Because the RF signal is encrypted, it cannot be traced nor duplicated.

10. *The transmitter shall incorporate a minimum of two technologies to sense and report that the transmitter device is removed from the participant. This shall include detection of removal when the transmitter strap has not been cut. The tamper alert signal shall continue until the device has been properly reset by an authorized person*

BLUtag detects, records and reports four types of tampering: case, strap, GPS signal jamming and GPS signal shielding. If BLUtag reports case or strap tampering to VeriTracks, the supervising agent can visually inspect the device for excessive cuts and/or scratches to the case and a misshapen strap and/or excessive cuts on the strap.

Fiber optic technology is a proven and more reliable means to detect and report strap tampering. It generates significantly fewer false strap tamper events. The industry standard is to use fiber optic technology rather than dual tamper detection for strap tampering. Dual tamper detection is an outdated form of detecting tampering. It is based on the proximity of the monitoring device to the skin. Proximity tampering has proven itself to be more vulnerable to generating false tamper notifications, rendering the device ineffective.

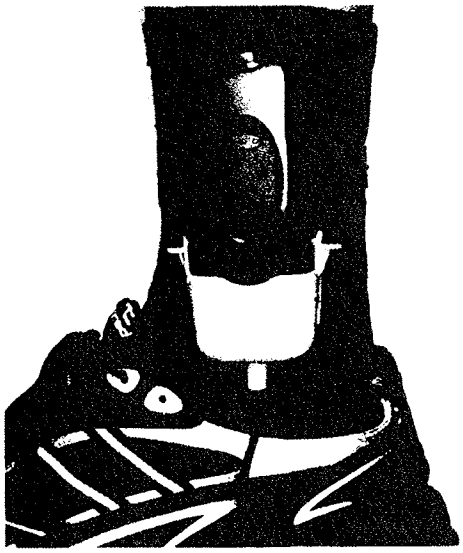
The Master Tamper setting in VeriTracks requires supervising agents to not just confirm and close the event in VeriTracks, but also inspect, and if necessary, change BLUtag's strap. This helps ensure the fiber optic cable is not compromised from a tamper event so the device functions as expected. Supervising agents must login to VeriTracks to confirm and close the event after checking the device status. Supervising agents can add free-form notes about the event while logged into VeriTracks, which becomes part of the enrollee's record.

11. *The transmitter shall be battery powered and must be equipped with a battery warning time allowance*

BLUtag's battery powers the device for 48+ hours on a single charge, which is the longest period of time for a GPS monitoring device receiving one GPS location point every minute. The battery has a life of 24 months.

BLUtag automatically reminds enrollees to charge the battery when the power reaches a certain level. Approximately 10 hours before the battery loses power, BLUtag vibrates alerting the enrollee to charge the battery. At the same time, BLUtag reports the low battery condition to VeriTracks using nationwide cellular phone service. If the enrollee does not charge the battery within 30 minutes, BLUtag vibrates once every 10 minutes until the battery is charged. If the enrollee still does not charge the battery, BLUtag reports a critical battery condition to VeriTracks with four hours of power remaining. With only 30 minutes of power left, BLUtag reports a dead battery to VeriTracks and prepares to place the device in safe shutdown mode.

BLUtag's battery is securely and permanently sealed in its hypoallergenic case, which eliminates the possibility of incorrectly installing the battery and/or not closing the case properly. Charging the battery is a simple process. Slip the charging coupler onto the bottom of the device and plug the other end of the cord into a standard AC electrical outlet. If the enrollee charges the battery daily, it takes approximately 45 minutes to fully charge the battery. If the enrollee charges the battery every other day, it takes approximately two hours to fully charge the battery. Recharging the battery can take place anywhere the enrollee has access to a standard AC electrical outlet. When requested, we also provide chargers couplers that plug into the cigarette outlet in the enrollee's vehicle.



Charging **BLUtag®**'s battery is a simple process. Slip the charging coupler onto the bottom of the device and plug the other end of the cord into a standard AC electrical outlet.

12. *Equipment provided shall not be available on the open market.*

BLUtag was developed and patented exclusively for use in the corrections industry and continues to be used only in that industry. BLUtag, BLUhome and BLUbox are not available to the public and it is not available for personal or individual use. STOP's business model is built on contracting with government agencies and the volume of equipment they need.

13. *The equipment shall be of a current technology being offered by the manufacturer. Proposals shall identify equipment make and model.*

STOP is the manufacturer of all proposed equipment in this proposal, which includes BLUtag, BLUhome, BLUbox and BLUscan, a mobile monitoring unit.

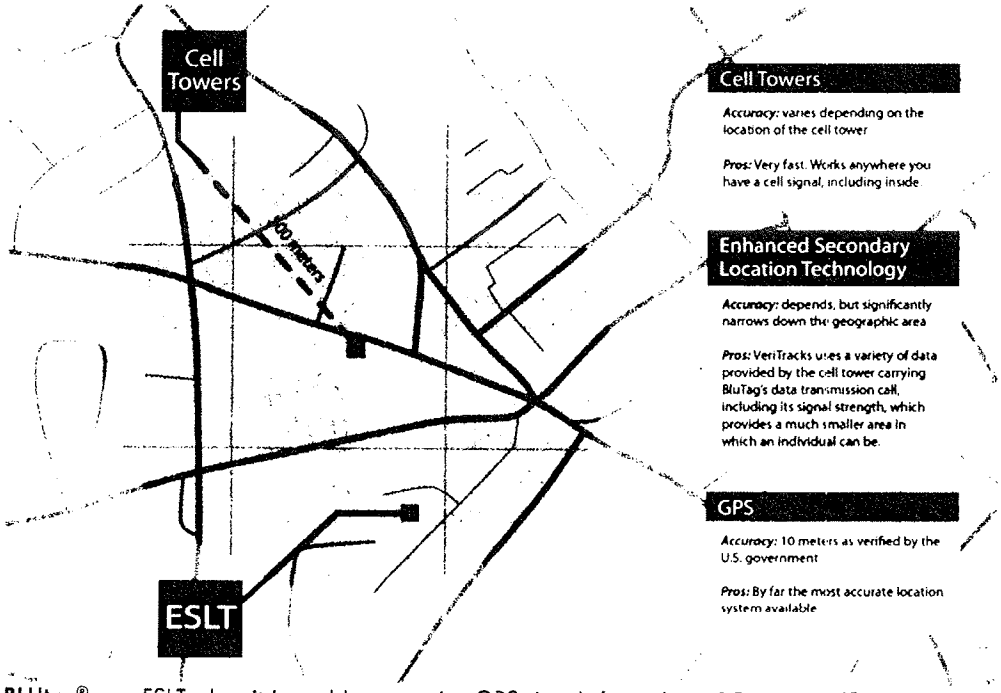
14. ~~*In the event that any of the equipment or software provided under the contract fails to function properly, is lost, stolen or damaged the vendor will, at no additional cost to the County, deliver a replacement unit (s) to the County within 24 hours of notification from the County. The County will make all reasonable efforts to deter the theft, loss or damage to the vendor's equipment.*~~
In the event that any of the equipment provided to the County under the contract is lost, stolen or damaged, the County will pay for the replacement of said equipment at the cost stated on the Revised Bid Form. Vendor must provide a pre-paid postage envelope for return of damaged equipment. Delivery of a replacement unit (s) shall be at the County's discretion within twenty four (24) hours of notification from the County. The County will make all reasonable efforts to deter the theft, loss or damage to the Vendor's equipment.

STOP acknowledges and understands this requirement. We also offer a no-questions-asked return policy allowing supervising agents to return equipment at any time without an explanation. Simply contact the Solutions Center and request a return shipping label. However, if a piece of equipment is not functioning properly, we encourage the supervising agent to explain it to the Solutions Center so when it arrives our equipment testers can immediately focus on those pieces of equipment to determine the cause of the faulty operations.

b. Electronic Monitoring Devices – Requirements One-Piece GPS Tracking System

1. Unit must include motion detection.

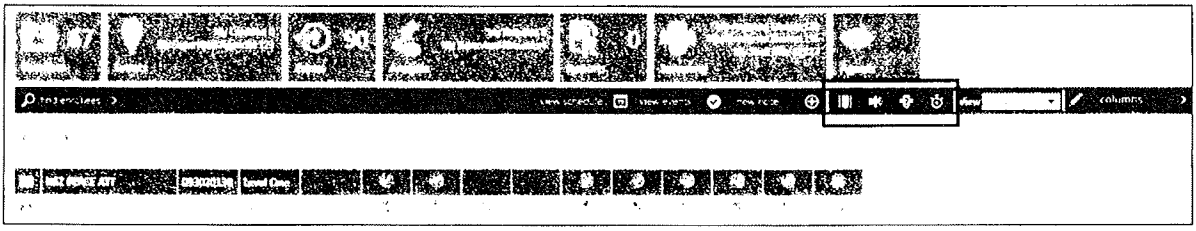
BLUtag records if the enrollee is moving and the speed at which he/she is moving through the receipt of GPS signals. If the enrollee enters an area impairing BLUtag's ability to receive GPS signals for a pre-determined length of time, BLUtag's Enhanced Secondary Location Technology automatically begins tracking the movements of the enrollee through cellular phone towers. This technology is a backup location technology using cellular phone signals and towers to determine the client's location. ESLT draws on a variety of cellular phone network data, including the strength of the signal. Some vendors offer devices incorporating only cell phone tower tracking technology, which uses the position of cellular phone towers to estimate the client's location. This estimate, however, can be more than two miles in diameter. ESLT determines the client's location within a small and more specific area.



BLUtag® uses ESLT when it is unable to receive GPS signals for at least 15 minutes. ESLT is more effective at locating an enrollee than the traditional cellular location technology used by other vendors.

2. *County staff shall be able to communicate with participant through a minimum of one way communication. Software must provide County staff the ability to send messages on command.*

County-authorized personnel login to VeriTracks to initiate an audible alert, vibration or both at the same time as a means to notify the enrollee. During orientation, the supervising agent explains what action the enrollee must take if his device emits an audible tone, vibrates or does both at the same time.



County-authorized personnel login to **VeriTracks®** to initiate **BLUtag®** emitting an audible tone, vibrating or doing both at the same time. The communication icons with **BLUtag®** display on every page near the top. The first icon initiates vibration and the second one initiates an audible tone.

3. *Participant must be able to acknowledge one way communication.*

When County-authorized personnel initiate BLUtag to emit an audible tone or vibrate, enrollees acknowledge it by pressing the button on the front of BLUtag. The device reports the date and time of the acknowledgement to VeriTracks using nationwide cellular phone service. VeriTracks stores the acknowledgement in the enrollee's electronic record.

Enrollees press the acknowledgement button on the front of **BLUtag®** to acknowledge supervising agent-initiated audible tone and/or vibration.

4. *Unit must be configurable to collect location data in active, hybrid and passive modes without making any adjustments to the unit hardware.*

The industry standard for the frequency at which GPS monitoring devices receive GPS location points is one per minute. BLUtag complies with this standard in active, passive and hybrid monitoring modes. Supervising agents do not need to change out equipment on the enrollee to change BLUtag's monitoring mode. They simply contact our Solutions Center through email or toll-free phone or fax numbers. Our Solutions Center Technicians login to VeriTracks to change the monitoring mode. In a soon-to-be-released version of VeriTracks, supervising agents will have the ability to change the GPS monitoring mode themselves when logged into VeriTracks.

5. *The transmitter must emit a signal at least every 30 seconds at a frequency that is not commercially interruptible.*

BLUtag is a one-piece GPS monitoring device and houses its receiver and transmitter in a single, always-worn case, eliminating the emission of a RF signal. However, to extend BLUtag's GPS monitoring capability, we offer two optional auxiliary home-based receivers: BLUhome and BLUbox. When BLUtag is paired with either of them, BLUtag emits an encrypted RF signal at least once every 30 seconds to confirm it is still in the presence of one of the units.

6. *At a minimum the unit must detect, record, report and alert County staff for the following events: low battery, battery charging, lost GPS coverage, zone violation, curfew violation, communication loss, equipment tamper and no motion.*

BLUtag detects, records and reports all of the conditions listed in the specification. Depending on the GPS monitoring mode in which BLUtag is operating determines how quickly the event notification is received by VeriTracks. Once VeriTracks receives event notifications, it immediately sends the information to the designated recipient(s) using email, fax or text message, whichever method the recipient selected.

When in active mode, BLUtag immediately reports all of the conditions to VeriTracks using nationwide cellular phone service.

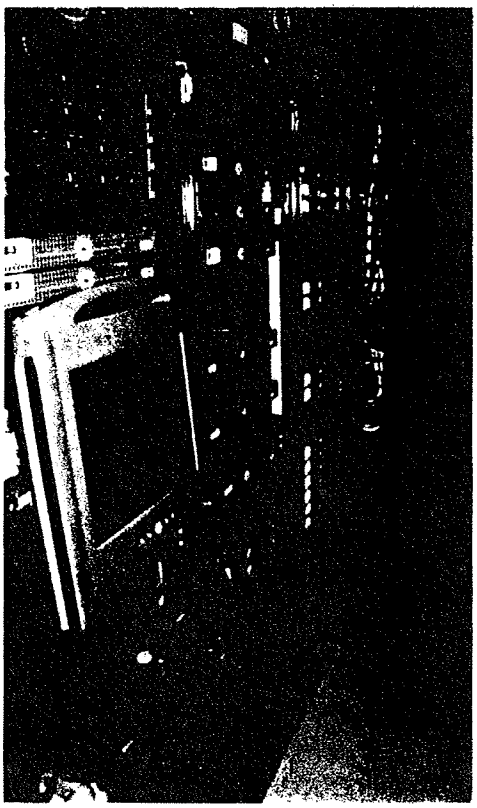
In passive mode, BLUtag stores all monitoring data, including event notifications, in its built-in non-volatile memory until a pre-determined time and then reports using nationwide cellular phone service. If BLUtag is paired with BLUhome, when the enrollee returns home and enters BLUhome's RF signal range, BLUtag reports all monitoring data and event notifications to BLUhome through its encrypted RF signal. Once received by BLUhome, the home-based receiver immediately reports the data and event notifications to VeriTracks using the landline phone service in the enrollee's home.

In hybrid mode, BLUtag immediately reports equipment tampers and inclusion zone violations to VeriTracks using nationwide cellular. All other events and conditions report to VeriTracks when (a) the enrollee charges BLUtag's battery, (b) BLUtag is reporting an equipment tamper or inclusion zone violation or (c) BLUtag is reporting the immediate location of the enrollee by responding to a Location Request.

1. ***Participant Monitoring System Requirements***
   a. *The monitoring system shall be web based with servers located at vendor sites with redundancy.*

VeriTracks, our secure Internet-based monitoring application, does not require the County to install any software onto its IT network or individual computers. VeriTracks is concurrently operational in two geographically redundant Data Centers at all times 24 hours a day, 365 days a year. The Data Centers have redundant systems and networks, offering the highest levels of availability and reliability. In the event of an outage, data simply reroutes to another path. The primary Data Center is in the Ashburn, Virginia, area and the secondary is in the

Chicago, Illinois, area. STOP is in the process of relocating our Data Centers to Dallas, Texas, and Atlanta, Georgia. This process is scheduled for completion by the end of 2014 and will have no disruption to the operation of the County's program.



All enrollee information and monitoring data is stored in two secure geographically redundant Data Centers.

The primary Data Center is one of the largest Internet exchange points in the world. With more than 300 Internet and telephone carriers and all major domestic and international service providers as customers, it is a "carrier hotel," connecting business to the carriers and routes with the most effective and efficient path to the desired destination. All Tier 1 Internet Service Providers (ISPs) peer into the data center, including AT&T, Centurylink, Inteliquent, Level 3 Communications, Sprint, XO Communications and Verizon. VeriTracks is designed to be available 99 percent of the time, excluding scheduled maintenance and enhancements and updates.

b. Any additional monitoring equipment (i.e. iPads, cellular phones) that can be used to assist the County in tracking participants shall be described within the proposal and provided to the County at no additional fee.

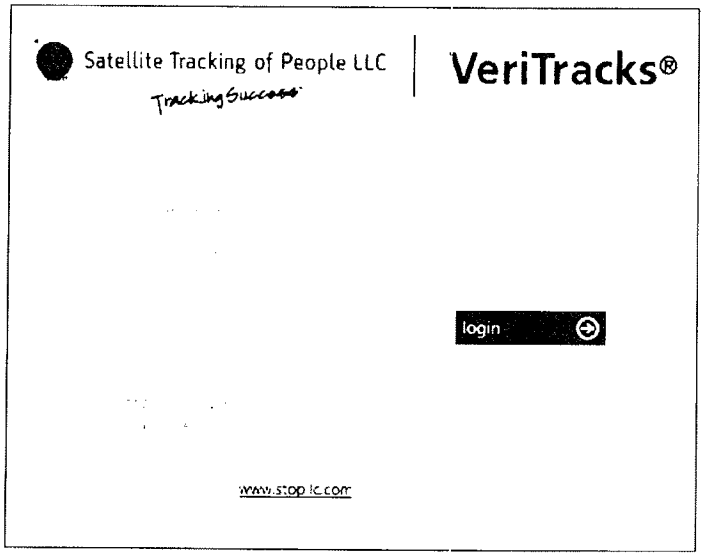
VeriTracks is accessible using any computer, laptop, smart phone or tablet with a high speed Internet connection. Our Solutions Center technicians are also a resource for supervising officers when pursuing an enrollee. Supervising officers can call our Solutions Center using the toll-free phone number and a technician can provide verbal instructions on the enrollee's movements.

c. Vendor shall create a secure password protected monitoring database, which can be accessed by the County at time of contract award. User registration shall be provided online.

VeriTracks is accessible only to authorized users through a Hypertext Transfer Protocol Secure (HTTPS) connection. HTTPS is a combination of HTTP and the Secure Socket Layer/Transport Layer Security (SSL/TLS) protocols, which protect network traffic through 128-bit encryption. Users must verify their identity by entering their username and password on the VeriTracks login page.

There are three types of user accounts in VeriTracks: restricted, normal and administrative. Restricted users have permission to view monitoring data. Normal users have permission to add, delete and/or edit as well as view data. Administrative users have permission to create users as well as add, delete, edit and/or view data. The County decides the type of user

account for each user. VeriTracks automatically assigns and emails strong passwords to the users. Passwords cannot be captured because the application uses SSL/TLS to encrypt all traffic.



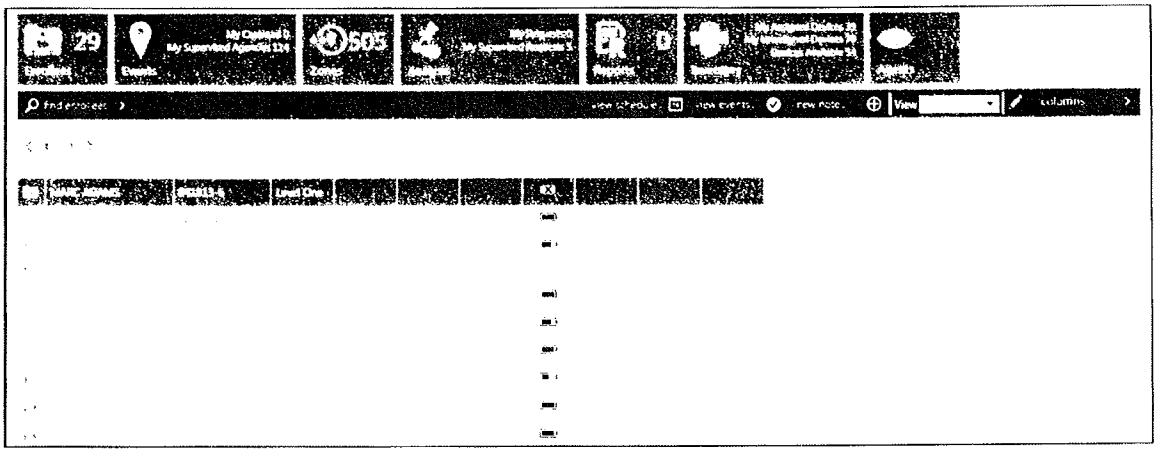
We believe we are the only company in the industry whose system complies with the National Institute of Standards and Technology's Federal Information Processing Standards (FIPS) Special Publication 800-53, *Recommended Security Controls for Federal Information Systems and Organizations*, which developed several key security standards and guidelines required by congressional legislation, most notably the Federal Information Security Management Act (FISMA). Additionally, we are nearly finished with the Federal Risk and Authorization Management Program (FedRAMP) certification. This government-wide program provides a standardized approach to security assessment, authorization and continuous monitoring for cloud-based products and services.

d. *System must have capability to differentiate between groups of participants (i.e. Pretrial, Juvenile) and display the information accordingly.*

STOP has numerous customers with multiple programs housed within a single agency and each program has its own group of enrollees, zones, zone schedules, risk levels, notifications, etc. In VeriTracks, we structure the County's programs as "children" that fall under the County, which is the "parent." While we can provide access to the data in all of the programs to authorized County administrators, individual supervising agents in each program can only view his/her respective program's data. For example, supervising agents with the juvenile program cannot access monitoring data in or enroll clients into the pretrial services program. If the County needs specific individuals from each program to have access to the other program's data, we can provide the dual access.

e. *The system must have the capability of differentiating between priority of violations with user adjustable defaults and levels.*

In VeriTracks, the County can use risk levels to define enrollee categories and notification methods. The County determines the type of notification method for each risk level for each program. STOP's database developers input the risk levels and notification methods for each before initial training begins.

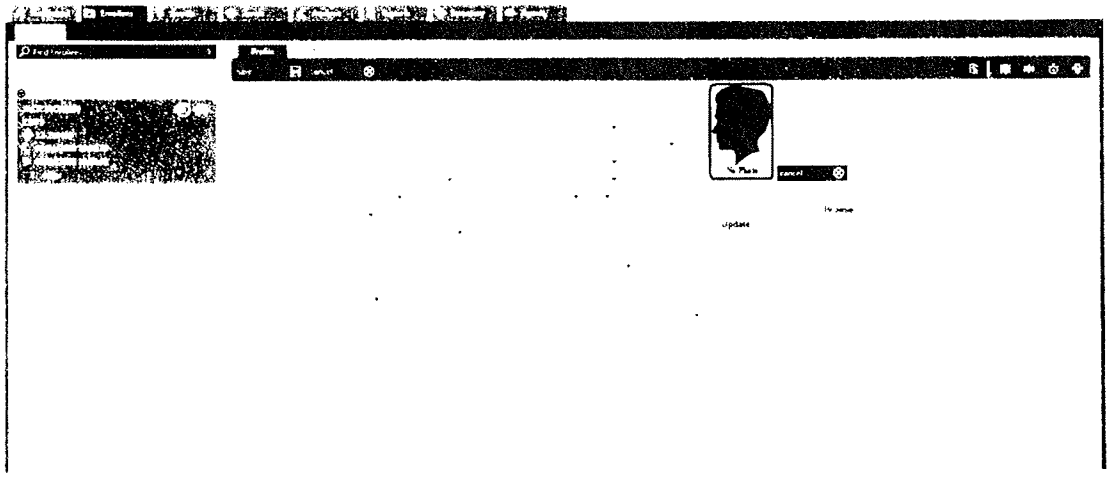


The Dashboard in VeriTracks is the first screen displayed after logging into the Internet-based monitoring application. County-authorized personnel can sort the participants listed on the Dashboard by risk level.

Supervising agents can further distinguish priority of violations based on the method of receiving an event notification. They can receive event notifications through email, fax or text message. Multiple recipients can receive the same event notification, but receive it through a different method.

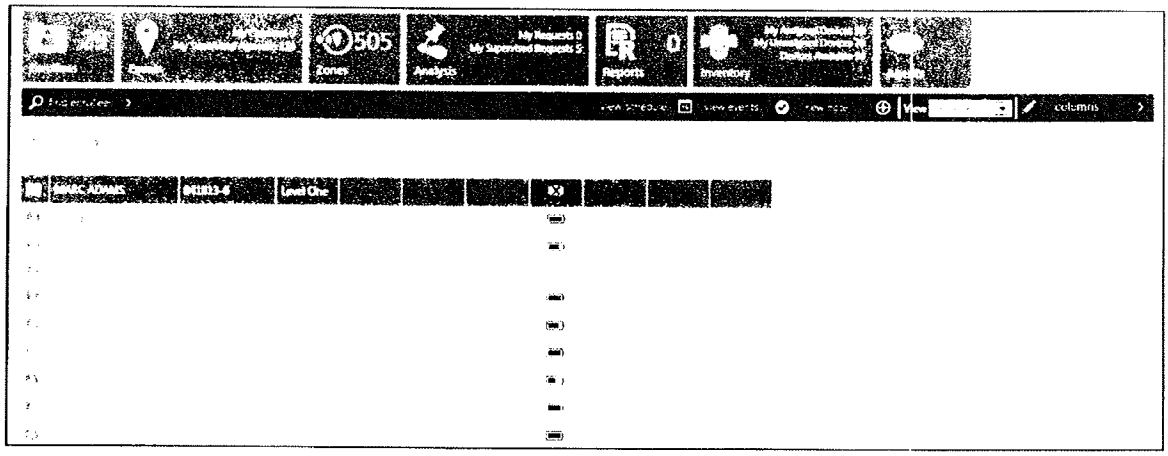
f. The system must be capable of recording and storing the offenders name and information related to the nature and type of all events/alerts/violations and alarms generated for the offender, including a date and time stamp of the event. (Archive)

VeriTracks receives all monitoring data from BLUtag and securely stores it in the County's database. Supervising agents enter an enrollee's name, address(s), phone number(s), photo, physical characteristics, vehicle information, charge(s), start date and expected end date of supervision, risk level, classifications, etc. If this information needs updating, the supervising agent can easily and quickly update the field(s).



g. *The system must have the capability of storing offender alert information in the database (i.e., vicious dog on premises, assault history, weapons history, etc.) and to display a related alert code on the main offender detail screen.*

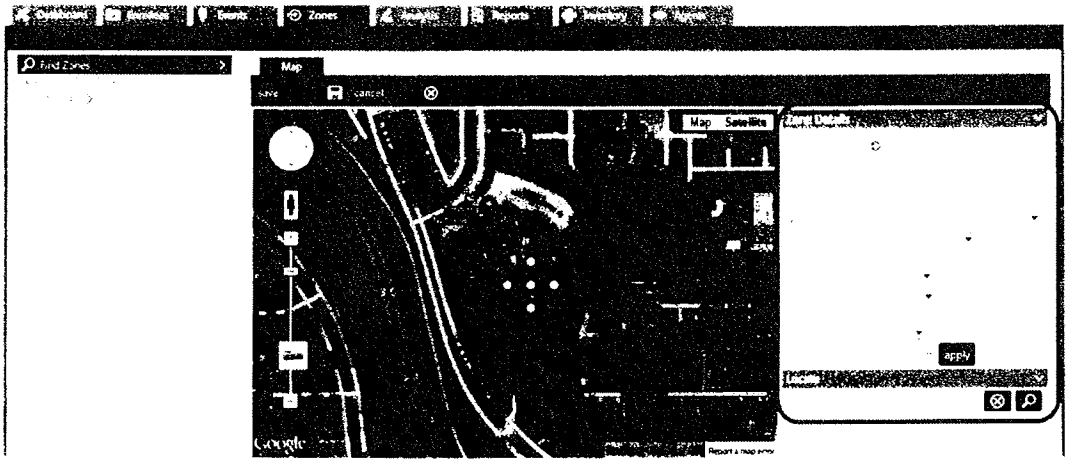
The Dashboard in VeriTracks provides a quick overview of the status of any given enrollee in the user's case load. While viewing the Dashboard users can find a specific enrollee(s), view events and add free-form notes about an event, the enrollee and/or the enrollee's address/phone/vehicle.



The Dashboard in VeriTracks is the first screen displayed after logging into the Internet-based monitoring application. Users can view their entire case load, search for a specific enrollee(s), view events and add free-form notes about an event, the enrollee and/or the enrollee's address, phone number, vehicle or any other aspect of the enrollee.

h. *The database shall permit unlimited simultaneous users. Agency-designated users shall be able to search and perform sorts by any field, including but not limited to mapping, and to tailor certain monitoring parameters for each offender as necessary.*

An unlimited number of users can login to VeriTracks at the same time and the system performs as expected. Agency-authorized users can search the Find Anything search window. Users can also search within each Tile and determining the search criteria. This functionality includes mapping. Users can also customize zones and zone schedules for individual enrollees as often as needed. One of the most common ways to create or edit a zone is in the Zones Tile.

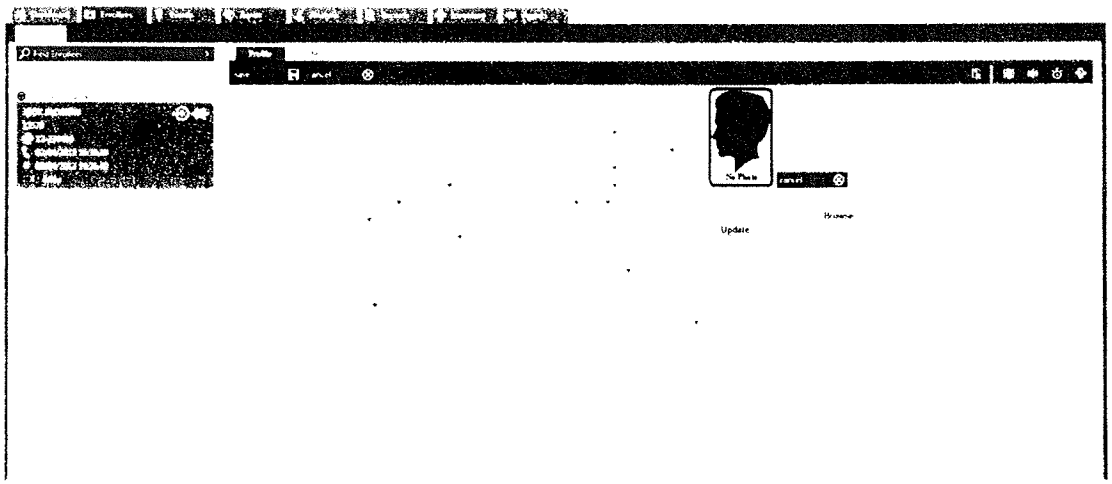


Creating or editing zones is most commonly done in the Zones Tile. Specifics about the zone, such as name, shape, type and size, are input in the Zone Details window to the right of the map. This is also where editing the zone specifics takes place.

i. *The system shall allow use of a County defined participant identification system. In addition, the software shall require, at a minimum, the following mandatory fields for initial offender enrollment:*

1. *Name*
2. *County Identification*
3. *Physical address*
4. *Serial number of equipment*
5. *Assigned officer*
6. *Multiple phone numbers*
7. *Participant photograph*
8. *Supervision level*
9. *Special alerts (such as safety concerns, etc.)*

Enrolling enrollees into VeriTracks is a simple process and all of the data listed in the specification is included in the Enrollee Tile. Additional information users can include for any given enrollee is the make and model of his/her vehicle, risk level, classifications and category of charge(s).



j. *The database shall be able to produce reports as required by the County.*

VeriTracks provides robust reporting functionality in that supervising officers can query, sort and search the database using any field. VeriTracks currently contains more than 300 reports that meet our customers' reporting needs. When generating a report, officers can sort the results using any field in the report. All reports are downloadable into common formats, including Microsoft Word and Excel, PDF and comma delimited. VeriTracks stores a copy of every generated report in case it is needed for reference in the future.

Reports can include all of the relevant data from the entire Board database, individual supervising officers or groups of supervising officers. Reports can also include the relevant data for all supervising officers or just the relevant data for individual officers. VeriTracks provides extensive flexibility with its reporting functionality.

If the Board needs a customized report, either a new one or editing an existing one, our report writing team can develop it at no additional cost. The Board communicates the data the report needs to contain and any preferences for displaying the data. Once approved by the Board, the report is added to the VeriTracks report database.

On the following pages are samples of the most common reports used by STOP's customers.

Satellite Tracking of People LLC

BluTag Inventory Enrollment Rate Report

HOUXXX AGENCY			Enrolled BluTags	Available BluTags	BluTag Enrolled Rate
HOUXXX AGENCY					
DEXXX AGENCY					
BluTag	Unassigned	12-207733	0	1	0%
BluTag	Unassigned	12-211597	0	1	0%
BluTag	Unassigned	12-211616	0	1	0%
BluTag	Unassigned	12-211630	0	1	0%
BluTag	Needs Repair	12-300001	0	0	0%
BluTag	Assigned	12-300223	1	1	100%
BluTag	Unassigned	12-300357	0	1	0%
BluTag	Assigned	12-300429	1	1	100%
BluTag	Assigned	12-300447	1	1	100%
BluTag	Assigned	12-300546	1	1	100%
BluTag	Unassigned	12-300562	0	1	0%
BluTag	Shipped	12-300624	0	1	0%
BluTag	Unassigned	12-300925	0	1	0%
BluTag	Assigned	12-301361	1	1	100%
BluTag	Unassigned	12-301616	0	1	0%
BluTag	Shipped	12-301795	0	1	0%
BluTag	Assigned	12-301813	1	1	100%
DEXXX AGENCY (Summary):			**6**	**16**	**38%**
		DEXXX AGENCY (Subtotal):	**6**	**16**	**38%**

This sample inventory report displays the rate at which any given **BLUtag®** device was enrolled for an agency. **VeriTracks®**, contains many other inventory-related reports, all of which can be customized to meet the reporting needs of the County.

Satellite Tracking of People LLC

Case Load Summary

For period from 01/01/2013 00:00:00 through 12/01/2013

BT - Braley and Thompson

Bowman, Sxxx - sbowman		5
Carter-Giles, Txxx - tcartergiles		2
Chavez, Jxxx - jchavez		1
Fonville, Txxx - tfonville		1
Ford, Nxxx - nford		1
Goode, Axxx - agoode		4
Harris, Oxxx - oharris		1
Long, Axxx - along		3
Mcdowell, Lxxx - lmcdowell		4
Taylor, Sxxx - staylor54		1
Westlund, Cxxx - cwestlund		1
	Office Case Load:	12
	Unassigned Inventory:	1
	Office Total Inventory:	13

BT - Chesepeake

Chavez, Jxxx - jchavez		1
Ford, Nxxx - nford		1
Westlund, Cxxx - cwestlund		1
	Office Case Load:	1
	Unassigned Inventory:	0
	Office Total Inventory:	1

BT - Richmond

Bowman, Sxxx - sbowman		7
Carter-Giles, Txxx - tcartergiles		3
Chavez, Jxxx - jchavez		1
Fonville, Txxx - tfonville		1
Ford, Nxxx - nford		1
Goode, Axxx - agoode		6
Harris, Oxxx - oharris		3
Jenkins, Rxxx - rjenkins		4
Kearney, Jxxx - jkearney		1
Lee, Pxxx - plee		4
Long, Axxx - along		7
Westlund, Cxxx - cwestlund		1
	Office Case Load:	19
	Unassigned Inventory:	0
	Office Total Inventory:	19

BT - Roanoke

Mcdowell, Lxxx - lmcdowell		4
Taylor, Sxxx - staylor54		1
	Office Case Load:	4
	Unassigned Inventory:	0
	Office Total Inventory:	4

This sample report displays the officer case load by office. Every officer in this office is listed and the number of offenders assigned to him/her.

Satellite Tracking of People LLC
by SECURUS TECHNOLOGIES™

Agent Login Summary Report

HOUSTON AGENCY

Agent	E-mail	Last Login	Total Logins	Logins in Month	Enrollee Profiles	Active Enrollee
[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]
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			[illegible]	[illegible]	[illegible]	[illegible]

This sample report lists all of the officers who logged in during a predetermined timeframe. It summarizes the number of times they logged in, the number of offender profiles they edited and the number of active offenders in their case load.

Satellite Tracking of People LLC

Device Assignment Report

Device	Enrollee	Start Date		End Date		Status
LEI - Lxxx						
LEI - LXXX						
LEI - LXXX						
12-207725	Carxxx, Santino - 268026302	12/17/2013	14:37:41	02/05/2014	12:53:09	Unassigned
12-211122	Cooxxx, Blake - 2013DL02147	12/27/2013	16:28:43	02/24/2014	10:25:10	Unassigned
12-215020	Durxxx, Adam - 293982875	12/20/2013	11:01:26	02/14/2014	10:53:22	Unassigned
12-233508	Hutxxx, Shawn - 2013SH	12/30/2013	16:30:29	02/03/2014	13:06:08	Unassigned
12-215055	Jacxxx, Demario - 280027350	12/23/2013	15:52:10	02/12/2014	16:19:34	Unassigned
12-205128	Llaxxx, Saul - 0582	12/16/2013	09:30:05	02/11/2014	16:29:01	Assigned
12-215348	Monxxx Jr., Wayne - 402499158	01/24/2014	10:57:35			Assigned
12-301753	Seaxxx, Peaches - 2013DC904	01/23/2014	15:54:15	02/25/2014	09:30:04	Assigned
12-219428	Smixxx, Brandy - 02292012	12/23/2013	11:33:15			Assigned
12-207275	Terxxx, Bryan - 201100517	01/08/2014	15:33:51	02/07/2014	16:50:47	Assigned
12-231507	Walxxx, Sadie - 01292104	01/29/2014	16:11:53			Assigned
LEI - Lake erxxx						
LEI - Lake erxxx						
12-233490	Agrxxx, Michael - 8367	01/06/2014	14:31:37			Assigned
12-233499	Astxxx, Vanessa - CRB1301139A	12/13/2013	10:01:18	02/10/2014	16:08:45	Unassigned
07-004038	Berxxx, Michael - 574581931	01/27/2014	16:27:29			Assigned
07-006113	Bibxxx, Eric - 01172014EB	01/17/2014	15:43:04	02/17/2014	09:15:38	Assigned
12-209144	Budxxx, Joel - CRB1609	10/25/2011	16:35:44			Assigned
07-006077	Calxxx, Cheryl - 13CRB759	01/22/2014	15:10:27			Assigned
07-006519	Cavxxx, Angela - 01072014AC	01/07/2014	13:37:54			Assigned
12-203424	Desxxx, Gerald - 01072013	01/07/2014	10:13:52	02/24/2014	11:32:09	Assigned
12-215862	Dufxxx, Zachary - TRC1301995A	01/08/2014	12:28:03	02/03/2014	09:27:07	Assigned

This sample report lists all the offenders in a sample agency's supervision program. It lists the assignment history of every piece of equipment assigned to the agency.

Satellite Tracking of People LLC

Device Inventory

Agency	Device	Mode	Assigned To	Status
COLXXX	03-005315	A	Unassigned	Unassigned
COLXXX	03-005332	A	Unassigned	Shipped
COLXXX	08-500006	A	Unassigned	Shipped
COLXXX	12-208549	A	Unassigned	Unassigned
COLXXX	12-209560	A	BLUTAG, MARXXX COLXXX - 09252013C	Assigned
COLXXX	12-233383	A	Unassigned	Unassigned
COLXXX	12-401601	A	Unassigned	Unassigned
COLXXX	12-530905	A	Unassigned	Unassigned
COLXXX	12-530928	A	Unassigned	Unassigned
COLXXX	12-530934	A	Unassigned	Unassigned
COLXXX	12-530936	A	Unassigned	Unassigned
COLXXX	12-531654	A	Unassigned	Unassigned
COLXXX	12-531887	A	JESXXX, BIXXX - 12/3/13	Assigned
COLXXX	12-532328	A	ATT, JUSXXX - 01242014A	Assigned
COLXXX	12-532650	A	BLUTAG ATT, DONXXX - 02062014C	Assigned
COLXXX	12-532807	A	ENROLLEE, TRIXXX - 01142014A	Assigned
COLXXX	12-532853	A	ATT, CLIxxx - 01152014A	Assigned
COLXXX	12-532901	A	BLUTAG ATT, ZUNXXX - 02182014A	Assigned
COLXXX	12-532948	A	ATT, AEXXX - 02042014F	Assigned
COLXXX	12-532956	A	Unassigned	Unassigned
COLXXX	12-533059	A	Unassigned	Shipped
COLXXX	12-533062	A	BLUTAG, GUAXXX - 2042014C	Assigned
COLXXX	12-533427	A	GROXXX, LAUXXX - 01302014A	Assigned
COLXXX	12-533811	A	Unassigned	Shipped
COLXXX	12-533815	A	Unassigned	Shipped
COLXXX	12-533878	A	Unassigned	Shipped
COLXXX	13-006222	A	Unassigned	Unassigned
COLXXX	14-000041	-	Unassigned	Assigned
COLXXX	14-000144	-	Unassigned	Shipped

This sample report lists the status of every device assigned to a sample agency.

Satellite Tracking of People LLC

Open Events Report by Office

COLXXX
COLXXX
COLXXX

Agent	Enrollee	Device	Start Date		Duration	Event
Agent Demo, Doxxx - donxxx test	Blutag Att, Doxxx - 02062014C	12-532650	02/06/2014	16:55:01	44921	+MTPR MASTER TAMPER
Agent Demo, Doxxx - donxxx test	Blutag Att, Doxxx - 02062014C	12-532650	02/14/2014	17:19:26	33376	+IZ INCLUSION ALARM
County, Mexxx - mexxxco	Bloxx - 12/3/13	12-531887	12/11/2013	12:57:12	127239	+MTPR MASTER TAMPER
County, Mexxx - mexxxco	Bloxx - 12/3/13	12-531887	02/02/2014	02:10:53	51565	+IZ INCLUSION ALARM
County, Mexxx - mexxxco	Bloxx - 12/3/13	12-531887	02/12/2014	23:09:45	35906	+BATT LOW BATTERY ALARM
County, Mexxx - mexxxco	Bloxx - 12/3/13	12-531887	02/13/2014	07:17:39	35418	+ZSLU ZONE START LOCATION UNKNOWN
County, Mexxx - mexxxco	Bloxx - 12/3/13	12-531887	02/13/2014	07:25:38	35409	+MGAP MESSAGE GAP
Joexxxl - jxxxx	Blu+, Hxxxx - 12192013A	15-200073	12/19/2013	15:26:29	115569	+MTPR MASTER TAMPER
Joexxxl - jxxxx	Blu+, Hxxxx - 12192013A	15-200073	01/09/2014	19:46:17	86510	+BATT LOW BATTERY ALARM
Joexxxl - jxxxx	Blu+, Hxxxx 12192013A	15-200073	01/09/2014	20:18:38	85037	+MGAP MESSAGE GAP
Joexxxl - jxxxx	Blu+, Hxxxx - 12192013A	15-200073	03/07/2014	18:00:00	3046	+BBCUR BLUBOX CURFEW LATE ARRIVAL
Demo Agent, Start - ncxxx test	Blu+; Start - 02062014A	15-500324	02/06/2014	12:58:18	45160	+MTPR MASTER TAMPER
Demo Agent, Start - ncxxx test	Blu+, Start - 02062014A	15-500324	03/09/2014	18:00:00	216	+BBCUR BLUBOX CURFEW LATE ARRIVAL
Demo, Xxx - vanxxx test	Att, Xxx Blutag - 02042014F	12-532948	02/04/2014	17:08:36	47787	+MTPR MASTER TAMPER
Demo, Xxx - vanxxx test	Att, Xxx Blutag - 02042014F	12-532948	02/24/2014	10:55:07	19361	+IZ INCLUSION ALARM
Demo, Clxxx - clxxx demo	Att, Clxxx - 01152014A	12-532853	01/15/2014	09:56:50	77019	+MTPR MASTER TAMPER
Demo, Clxxx - clxxx demo	Att, Clxxx - 01152014A	12-532853	02/13/2014	18:19:17	34757	+NGPS NO GPS
Demo, Clxxx - clxxx demo	Att, Clxxx - 01152014A	12-532853	02/13/2014	18:19:17	34757	+ZSLU ZONE START LOCATION UNKNOWN

This sample report displays the Open Events during the designated time period. This particular report is filtered by individual office, however, all reports can be sorted by individual office location.

k. *The database shall be kept current with updates made each time a service is added, terminated, or changed. Once the database is established, invoices will not be paid unless the service is listed in the database.*

STOP invoices the County each month only for those devices assigned to and monitoring the locations and movements of enrollees. STOP does not charge the County for equipment in the County's on-site inventory and not assigned to an enrollee.

l. *The vendor's system shall allow authorized County personnel to make service additions, deletions, and changes online. The vendor shall keep the database current, making updates no later than the end of the next business day following any service addition/deletion/change by County.*

All County-authorized users can login to VeriTracks 24 hours a day, 365 days per year using any computer, laptop, smart phone or tablet with a high speed Internet connection. Regardless of the device used to login to VeriTracks, users have access to the application's full functionality, including enrolling, un-enrolling, editing zones and zone schedules, and adding or deleting zones. When County-authorized users make any changes to an enrollee's record or enrolls a new enrollee into the County's supervision program, once the user clicks on the "Save" button, it is saved and immediately available for viewing or editing.

m. *No record in the database shall be deleted earlier than the date specified by law. The system shall provide that all data be recorded with a historical transaction record and stored/archived for retrieval/backup in a database. County personnel shall be able to access all stored/archived data in a reasonable time. Data shall be in a non-proprietary format.*

All of the County's enrollee information and enrollee monitoring data is securely stored in VeriTracks for the life of the contract. All of the enrollee information and enrollee monitoring data is immediately available for all County-authorized users for the life of the contract. After the contract ends, we archive all data in a secure offline database for at least seven years. As the seven-year anniversary of the contract's end approaches, we contact the County requesting written instructions regarding the management of the data. STOP does not delete any data in the County's database ever.

n. *The Proposer shall maintain an error rate for call failure not to exceed one percent (1%) annually, and upon request by County shall provide data to demonstrate that this requirement is being met.*

STOP acknowledges and understands this specification and agrees to comply with it by maintaining this information on the equipment.

b) Price.

Satellite Tracking of People LLC offers inclusive pricing with no hidden costs. The table lists the per day, per device, per offender price, as well replacement costs for each piece of equipment.

BLUtag (all monitoring modes)	$3.15
BLUbox (optional unit; used when GPS reception is impaired)	$0.00
BLUhome (optional unit: used for landline passive or when cellular phone reception is impaired)	$0.00
BLUscan	$0.00 when used at the rate of 1 unit per 10 enrollees
BLUtag	$500.00
BLUbox	$200.00
BLUhome	$250.00
BLUscan	$200.00

Our comprehensive per diem pricing includes all of the following.

- One BLUtag device (GPS) securely attached around the enrollee's ankle, assigned and in use
- Use of BLUbox or BLUhome with BLUtag
- Use of BLUscan (at the rate of one per 10 supervising 10 enrollees)
- Unlimited consumables: strap, strap clips and bridge clips
- One Officer Kit with all necessary tools: two-piece strap cutting kit, strap cutters and bridge clip removal tool (at the rate of one per 10 enrollees)

- 20 percent on-site inventory of spare equipment not currently assigned to or installed on enrollees
- Maintenance, repair and/or replacement on all equipment
- Lifetime warranty and no-questions-asked return policy on all equipment
- Shipping to and from all County locations
- Proactive Customer Assistance, if the County chooses to use it
- Unlimited data transmissions from BLUtag and BLUhome to VeriTracks
- Unlimited access to VeriTracks, our secure and reliable web-based monitoring application
- Unlimited notifications distributed by VeriTracks to the designated recipient(s) by email, fax or text message
- Ability to generate an unlimited number of standard reports in VeriTracks
- Development and implementation of custom reports in VeriTracks
- Unlimited Location Requests from VeriTracks to BLUtag
- Upgrades and/or updates to hardware and software
- Unlimited access to technical support 24 hours a day, 365 days per year
- On-site or online training, including initial training, follow-up training (if necessary), refresher and new functionality training
- STOP's Training Institute, an annual workshop for customers to interact with each other and STOP personnel, share best practices, participate in intensive training on the effective use of our monitoring system and learn about upcoming system upgrades and updates

c) The ability, capability and skills of the Vendor to perform.

Satellite Tracking of People LLC contracts with more than 400 government agencies and independent service providers. The agencies collectively have monitored more than 195,000 enrollees with our proven, reliable system. Our customers operate programs with a daily average enrollment ranging from as few as five to as many as 8,000. We have successfully transitioned many agencies from one vendor's system to ours. Our comprehensive Implementation/Transition Plan covers all aspects of transitioning agencies, so nothing is left to chance and the transition is a smooth process. We address roles, responsibilities, protocols, escalation email trees, the physical process of transitioning monitoring equipment and reporting requirements during the first phase of our Implementation/Transition Plan.

Our goal is to always provide smooth launches with few, if any, issues, and this happens by laying down the critical foundations of the program during the Program Management phase of our Customer Implementation/Transition Plan. Our Plan represents the multitude of best practices we have acquired through the help of our customers. It is a methodical and logical approach to ensuring the monitoring program launch is seamless and parole officers are well-prepared and possess a thorough understanding of our system.

The Customer Implementation/Transition Plan focuses on delivering value to the County's supervising agents and program management team, ensuring timely responsiveness to its evolving

needs, and reviewing and evaluating documented results. It provides a proven process with supporting tools for rapidly developing, launching and operating a successful enrollee monitoring program. It also integrates the County's existing policies and protocols and adapts them, if necessary, to better apply to our monitoring system. Our approach tailors our Plan to the needs of the County. We focus on results over process because we want make sure the outcome for "doing things right" is "doing the right things."

Our account management team adheres to our plan, but it is flexible so we can easily adapt it to meet any situation in which an agency may find itself. Our Plan's flexibility allows compression of all steps to meet a tight launch date without compromising the launch.

d) The character, integrity, reputation, judgment, experience and efficiency of the Vendor.

Satellite Tracking of People LLC (STOP), a Houston, Texas-based company, is unique compared to other vendors, starting with our founding. The group of founding executives had extensive careers in private corrections, technology and government operations prior to STOP's inception. Because of this collective experience and knowledge, we understand the complexities of government agencies, i.e. how their operations link with other agencies and how legislative initiatives affect their operations. We can only measure our success by the level of success every agency and enrollee experiences. This is why we commit a significant percentage of resources to customer service and support. Our goal is to set up every agency and supervising agent for success, so they can help set up enrollees for success.

How do we do this? By *actively listening* to customers so we understand their needs while developing equipment, functionality and services designed to help supervising agents perform their job more effectively and efficiently. Helping agencies maintain high levels of enrollee accountability and public safety is our primary goal and the driving force behind our system enhancements and updates.

While technology can greatly enhance a supervising agent's ability to perform his or her responsibilities, it is not a substitute and it cannot replace the actual

Advantages of contracting with Satellite Tracking of People

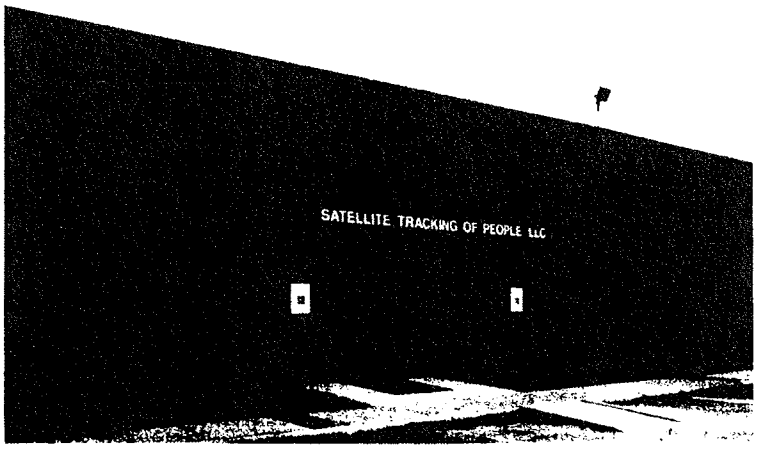
- Original equipment manufacturer of all proposed GPS equipment
- Equipment manufactured in ISO 9001:2008-certified facility
- Creator of BLUtag, BLUhome, BLUbox and BLUscan on STOP's executive management team
- Owner and developer of VeriTracks, our web-based secure monitoring application
- Deep understanding of the interconnectedness of agencies and their mission and the impact of legislative directives
- Experienced and extremely knowledgeable account management team with quick access to all of STOP's resources
- Inclusive pricing, making it easier for the County to forecast program costs
- Lifetime warranty on all proposed equipment against manufacturing defects
- No-questions-asked return policy

person-to-person interaction provided by a supervising agent.

Our unique history includes the development and implementation of many "firsts" in the industry other vendors still try to replicate or develop.

- BLUtag: the original one-piece GPS monitoring device (currently in its fifth generation).
- BLUtag: the ***first*** monitoring device capable of detecting and reporting GPS signal jamming and GPS signal shielding.
- Data transmissions using nationwide cellular telephone networks and landline phone service in the enrollee's home.
- Tier IV Data Center housing all enrollee information and monitoring data.
- VeriTracks: web-based secure monitoring database eliminated the need to download software onto the County's IT network or individual computers, laptops, smart phones or tablets.
- Integration of high resolution maps aerial maps and Google™ Street View into VeriTracks.
- Lifetime equipment warranty and no-questions-asked return policy.

We are also the original equipment manufacturer (OEM) of all proposed equipment: BLUag, BLUhome, BLUbox and BLUscan. We also own, operate, maintain and enhance VeriTracks, our web-based secure monitoring application. As an OEM, all employees adhere to stringent quality controls to produce all equipment so they reliably operate under normal to extreme environmental and atmospheric conditions. Each piece of equipment must successfully pass comprehensive and exhaustive testing prior to shipping to a customer, which helps ensure its dependability and reliability. Because we control all aspects of our manufacturing process, we can quickly ramp up production to meet last minute equipment orders or unexpected surges in enrollment.



Our Houston, Texas, headquarters houses software and hardware development and maintenance, hardware assembly/shipping, technical support and Monitoring Center services, and administration/executive functions.

STOP offers the County a proven and reliable comprehensive enrollee monitoring system. No other vendor has provided a one-piece GPS monitoring device as long as we have. Our partnerships with government agencies using a one-piece device to monitor and track enrollees have allowed us to accumulate a body of knowledge and expertise no other vendor possesses. We are more than just a vendor to government agencies; we are a resource and developer of solutions. With more than 400

contracts with government agencies, STOP is a knowledgeable, resourceful and responsive vendor for the County.

In Dcember 2013, STOP became a wholly-owned subsidiary of Securus Technologies, Inc., which is based in Dallas, Texas. Securus has served the corrections industry for more than 25 years with more than 2,000 correctional facilities and 850,000 inmates. ,making the Company the largest independent provider of inmate telecommunications services to correctional facilities in the United States and Canada. Securus is the leading technology innovator in the industry having developed and awarded more than 100 technology patents today along with approximately 40 patents pending with the U.S. Patent Office. Virtually every large inmate telecom provider in the industry uses Securus' patented technology under licensing agreements. Correctional facilities have come to rely on this technology to provide inmates, friends and family members vital telephone services, and to assist the law enforcement community in solving or preventing crimes.

e) The quality of previous performance.

Satellite Tracking of People LLC identified three government agencies as references on the enclosed Revised Bid Form. The programs operated by these customers are similar in size and scope to the County's collective programs.

The references are Heartland Family Services in Omaha, Nebraska; Boone County Community Corrections, Indiana; and Williamson County Juvenile Probation, Texas.

f) Whether the Vendor can perform within the time specified.

Following is an overview of a proposed Transition Plan, which describes how we generally transition new customers from another vendor's monitoring system to ours. Our Plan is comprehensive, yet flexible to meet the unique needs of each customer.

STOP recognizes and understands transitioning the County's supervision programs from another vendor's system to ours is a major undertaking. However, we have successfully completed numerous transitions such as this. We find our four-phase Transition Plan covers all aspects of transitioning equipment and services and does not leave anything to chance. Even though the plan has four distinct phases: (1) Program Management, (2) Pre-Enrollment, (3) Enrollment and (4) Ongoing Operations, phases 2 and 3 sometimes take place concurrently due to a customer's particular situation.

1. Program Management Phase
   Our Transition Plan begins with Program Management. This phase is the one we consider the most important since it lays the foundation for building a true partnership with the County. It can be an intensive time for both our personnel and the County's because of the amount of information exchanged and the wide array of decisions made.

Immediately after contract award, our Account Manager meets with the County and begins reviewing its infrastructure, policies and procedures, as well as all other aspects of the County's program. Our GPS training curriculums are reviewed and, if needed, customized to meet the unique aspects of the County's programs. The schedule for training is also established, as well as the location(s) and the amount of equipment shipped to the location(s).

The volume of initial equipment for transitioning offenders from the previous monitoring system to ours is finalized during this phase. The transition process of removing old equipment and installing new is also finalized. Together, all of the parties establish system settings, level of access for various classifications of Board personnel and monitoring protocols for the Board's database in VeriTracks. Some of the protocols might be creating global zones, notification preferences for specific types of events and custom reports.

During the last part of the Program Management Phase, we build the Board's database in VeriTracks and create user accounts for each authorized Board employee. During this phase, we also import monitoring data from the Board's previous monitoring system. Once created, we thoroughly test the database and the user accounts to ensure proper functionality.

2. Pre-Enrollment Phase
Training the County's authorized personnel takes place during this phase and equipment is delivered to the training site(s) before training begins. If training takes place at locations other than where the supervising agents transition the equipment, then we also begin shipping equipment to the transitioning location(s), so agents have all the needed equipment and supplies for a smooth transition. It is common for at least one STOP employee to be on-site when the transitioning occurs to help remove old equipment and install our equipment on offenders as well as be a resource for County personnel.

Once the County's database and user accounts functionality are confirmed, our Trainers begin on-site and/or online training of authorized County personnel for our GPS monitoring system. If during the Program Management phase the need for customizing any of the training curriculum is identified, they are included in the training guides – either as a printed insert or emphasized verbally.

Before training begins, we ship the County's initial equipment order, based on the agreement made during the Program Management phase. We make sure the equipment arrives prior to the first day of training at the designated location(s), so it is ready for immediate use during the initial training course.

Our comprehensive initial training course requires a 1.5-day commitment. It covers all aspects of our monitoring system, including enrolling enrollees; creating and assigning zones; understanding the monitoring data; interpreting maps, notification and reports; determining the enrollee's current location; and troubleshooting issues. The course includes significant

hands-on interaction with actual hardware and software, so trainees explore the features and functionality and build their confidence with our monitoring system.

3. Enrollment Phase
Once the supervising agents complete initial training, they begin transitioning existing enrollees from the old monitoring equipment to STOP's. As described previously, is not uncommon for the Enrollment Phase to run concurrently with the Pre-enrollment Phase to reduce the amount of time between training and using our system.

4. Ongoing Operations Phase
Once all of the enrollees have transitioned to our monitoring system, the County's programs enter the Ongoing Operations Phase. This phase continues for the life of the contract.

During the first 120 days of the contract, we provide intensive support for supervising agents with Proactive Customer Assistance. Our Tier II Solutions Centers technicians provide this value-added service by reviewing the daily summary reports to check for recurring events or unusual notifications.

When a technician discovers instances of recurring events or unusual notifications, he/she contacts the supervising agent to discuss it. Solutions are usually simple, such as changing the size or location of a zone or a zone schedule. By making this investment in the County's supervising agents, we help build their confidence and comfort using our system at a faster rate than by simply allowing the agents to contact our Solutions Center for technical support in a reactionary manner. We believe this investment helps ensure the long-term success of the County's supervision program.

Throughout the life of the contract, our Account Manager and the County's program manager(s) maintain close communication. Our Account Manager makes in-person visits to the County to meet with managers, office staff and supervising agents to hear first-hand any issues they have with any aspect of our system, service and/or support. We believe it is important to maintain positive relationships with the frontline supervising officers and the program administrators and managers. Both audiences are critical to a successful relationship, but each has slightly different needs and expectations.

g) The previous and existing compliance of the supplier with laws.

Satellite Tracking of People LLC complies with all applicable laws and regulations in Sarpy County and the State of Nebraska.

h) The life-cost of the personal property or services in relation to the purchase price and specified use.

Not applicable. The County plans to lease the GPS monitoring equipment.

i) The life-cost of the personal property or service taking into consideration into commonly accepted tests and standards of product, service, usability and user requirements.

Not applicable. The County plans to lease the GPS monitoring equipment.

j) The energy efficiency ratio as stated by the supplier.

Not applicable.

k) The life-cycle costs between alternatives for all classes of equipment, the evidence of expected life, the repair and maintenance costs, and the energy consumption on a per year basis.

Not applicable. The County plans to lease only GPS monitoring equipment and not any other enrollee monitoring equipment.

l) Such other information as may be securing having a bearing on the decision.

Satellite Tracking of People LLC has transitioned hundreds of GPS monitoring programs from one vendor's system to ours and have developed a reputation for smooth transitions. While our Implementation/Transition Plan is comprehensive and covers all aspects of transitioning a program, it allows a great deal of flexibility to take into account the unique aspects of each program. Our dedicated account manager is on-site during the transition period to be a resource for the supervising agents and/or help replace equipment on enrollees.

As customer-focused company, we actively seek out feedback from our customers. We do this through conference calls, face-to-face meetings, surveys and our annual Training Institute. We actively seek out customer feedback so we can ensure our entire enrollee monitoring system continues to meet and exceed the evolving needs of our customers.

In addition to focusing on customers, we also explore technology, both new and existing, and adapt it for use in community supervision programs. We know technology is a tool and can be an effective one. But it can never replace face-to-face interaction between supervising agents and enrollees. Training is a key component to ensuring the technology is used to help supervising agents do their jobs better. Our Training Department offers an assortment of training, both formal

and informal, live in-person and online. We provide initial, refresher, new agent and new functionality training courses. Customers also have around-the-clock access to our secure online library of training materials. This resource includes training guides, hints and tips cards and videos.

STOP is the vendor of choice for hundreds of government agencies and independent service providers. They choose us and remain with us for the life of the contract. We provide a proven, reliable GPS monitoring system with straightforward operations. We are committed to ensuring the success of our customers and the enrollees they supervise. STOP provides a wealth of resources to customers through our account manager, 24/7/365 technical support, Proactive Customer Assistance, secure online library, Training Department and annual Training Institute. We want our customers to succeed and in order to that, we support them through a variety of ways. We look forward to having an opportunity to demonstrate our system and company operations to Sarpy County.