

BOARD OF COUNTY COMMISSIONERS  
SARPY COUNTY, NEBRASKA

RESOLUTION APPROVING COOPERATE PURCHASING AGREEMENT WITH THE NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS (NASPO)

WHEREAS, pursuant to Neb. Rev. Stat. §23-104(6)(Reissue 2007), the County has the power to do all acts in relation to the concerns of the County necessary to the exercise of its corporate powers; and,

WHEREAS, pursuant to Neb. Rev. Stat. §23-103 (Reissue 2007), the powers of the County as a body are exercised by the County Board; and,

WHEREAS, pursuant to Neb. Rev. Stat. §23-3109(1)(d)(iii), competitive bidding is not required when the price has been established by a cooperative purchasing agreement by which supplies, equipment, or services are procured in accordance with a contract established by another governmental entity; and,

WHEREAS, the County of Sarpy desires to enter into a multi-state cooperative purchasing agreement with NASPO for the purchase of hazardous incident response equipment; and,

WHEREAS, entering into a cooperative purchasing agreement is in the best interests of the citizens of Sarpy County.

NOW, THEREFORE, BE IT RESOLVED by the Sarpy County Board of Commissioners that this Board hereby approves and adopts the multi-state cooperative purchase agreement with NASPO, a copy of which is attached.

BE IT FURTHER RESOLVED that the Chairman of this Board, together with the County Clerk, is hereby authorized to sign on behalf of this Board multi-state cooperative purchase agreement with NASPO, a copy of which is attached, and any other related documents, the same being approved by the Board.

DATED this 1<sup>st</sup> day of September, 2009.

Moved by Rusty Heke, seconded by Rich Jansen, that the above Resolution be adopted. Carried.

YEAS:

NAYS:

ABSENT:

[Signature]

none

none

[Signature]

[Signature]

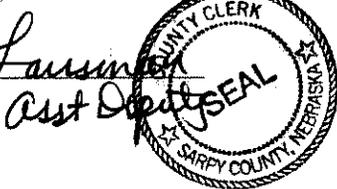
[Signature]

[Signature]

ABSTAIN:

none

Rene Laurin  
County Clerk



Approved as to form

[Signature]  
Deputy County Attorney

***Participation in these contracts***

These contracts were bid in conjunction with the National Association of State Procurement Officials (NASPO) and are open to any State, and its eligible entities, in the continental United States that wishes to participate.

States wanting to participate in these contracts should fill out and sign the attached Intent to Contract form. Copies of the completed form should be sent to NYS OGS contract officer as listed on the form.

The Participating Addendum form is to be used by the participating States and sent to those contractors under these awards with whom they wish to contract. States may add their own additional terms and conditions as an attachment or in the space provided on the form if it is required. Once completed, a copy of this form should be sent to the NYS OGS contract officer listed on the form.

The following table lists the States that have presently submitted an Intent to Participate and the State contact person for that State.

Last updated: April 29, 2009

<b><i>State</i></b>	<b><i>Contact Person</i></b>	<b><i>Email</i></b>
Alaska	Jason Soza	Jason_soza@admin.state.ak.us
Arizona	Adam Williams	Adam.williams@azdoa.gov
Arkansas	Robin Rogers	Robin.rogers@dfa.state.ar.us
California	Cynthia Okoroike	Cynthia.Okoroike@dgs.ca.gov
Florida	Smith, Donna	Donna.smith@dms.myflorida.com
Georgia	Matt Taylor	Mtaylor@doas.ga.gov
Idaho	Richard Vogel	Dick.vogel@adm.idaho.gov
Kansas	Charles Miller	Chuck.miller@da.ks.gov
Louisiana	Denise Lea	Denise.lea@la.gov
Maryland	Mike Haifley	
Massachusetts	Robert Irvine	Robert.Irvine@state.ma.us
Maine	Betty Lamoreau	Betty.m.lamoreau@maine.gov
Minnesota	Linda Parkos	Linda.parkos@state.mn.us
<i>New York State- lead state</i>	<i>Sue Wolslegel</i>	<i>Susan.wolslegel@ogs.state.ny.us</i>
Oklahoma	Lee Johnson	Lee_johnson@dcs.state.ok.us
Oregon	Tim Jenks	Tim.jenks@state.or.us
South Dakota	Steven Berg	Steven.berg@state.sd.us
Tennessee/Shelby County	Nelson Fowler	Nelson.fowler@shelbycountyttn.gov
Virginia	Frances Finch	Fran.finch@dgs.virginia.gov
West Virginia	JoAnn Adkins	Jo.a.adkins@wv.gov

**National Association of State Procurement Officials/NYS Cooperative Purchase**

**HAZARDOUS INCIDENT RESPONSE EQUIPMENT**  
NYS/NASPO Cooperative contract  
Group 38232, Award 19745

**INTENT TO CONTRACT**

**I. PURPOSE:**

The purpose of this Agreement is to provide the Participating States in the NASPO Procurement Cooperative with the opportunity to participate in multi-state cooperative contracts. The Intent to Contract identifies the NASPO parties who intend to order from each contract and defines the nature of the commitment from each party.

A cooperative procurement of Hazardous Incident Response Equipment (HIRE) is considered in the best interests of NASPO and the Participating States because:

1. Access to broad-based catalog contracts for Hazardous Incident Response Equipment (HIRE) is a requirement of all NASPO States to enable them to meet anticipated requirements for domestic preparedness equipment in a timely manner.
2. All States have a need for centralized reporting of ordering volume, to enable better management of these types of supplies
3. National distribution chains exist which are compatible with these objectives
4. NASPO expects that a centrally procured and administered contract will reduce pricing for domestic preparedness equipment and achieve better efficiencies in ordering.
5. The solicitation and contract is structured to accommodate any Participating States' localized requirements concerning availability of supplies in their geographical areas

**II. EFFECTIVE DATES OF THIS INTENT TO CONTRACT**

This agreement shall remain in effect until the term of the contract, established in Section IV of this document, has ended or has been terminated for cause.

**III. SCOPE OF THE CONTRACT**

Scope Description. The State of NY is authorized by agreement of the participants to act as the Lead State in developing this multi-state cooperative contract for the following commodities or items: *Hazardous Incident Response Equipment*- This contract will be permissive and provide access to the successful vendors' product lines.

Permissive or Mandatory: Permissive contracts.

#### Administrative Fee

An administrative fee of one-half of one percent (0.5%) will be assessed centrally for purchases under the contract. NYS will receive 0.5% of the sales to NYS. NASPO will receive 0.5% of the sales to all other participating States for administration of the procurement and resulting contracts.

#### **IV. TERM OF THE CONTRACT**

The initial contract will be established for five (5) years to May 31, 2010, with the option of two (2) and one (1) year extensions.

#### **V. SOLICITATION AND CONTRACT DEVELOPMENT/ADDITIONAL INFORMATION**

Solicitation and contract development has been accomplished in compliance with the NASPO Memorandum of Agreement, incorporated herein by reference.

#### Solicitation Publication Period

Bidders/offers were given from January 16- date of bid publication- to March 29 to submit bid offering.

#### Solicitation Type and Evaluation Criteria

This bid is being evaluated based on:

1. Discount percentage offered
2. Reasonableness of price
3. Delivery time.
4. Existing sales to government entities of \$300,000/yr.
5. Product offered

Award(s): The solicitation permits multiple awards. Multiple awards made by Participating States for use in their regions will be administered by the Participating State

#### Additional Requested Information

We request each NASPO member, desiring to participate in this contract award, provide the following information along with this Intent to Contract:

1. Any known limitations on their State's ability to order commodities, such as those limitations that may arise because of the existence of mandatory price agreements.
2. The State-specific terms and conditions that will govern orders placed within the Participating State, or other significant terms and conditions that may be required on the Participating Addendum.
3. A draft participating addendum will be supplied to participating states. States requiring addition of significant terms and conditions to those already accepted by the contractors should attach them and submit to each contractor for signature. If no additional terms are needed Participating States should have the document signed by the contractors under the resulting awards. A copy of the signed agreement should be sent to the Lead State for their records

**VI. PARTIES TO THIS AGREEMENT**

The parties to this Agreement have affixed their signatures below in witness and in execution of this Intent to Contract, this 1<sup>st</sup> day of September, 2005-2009

Joni M. Jones, Chairman  
Printed Name and Title

Joni Jones  
Signature

NEBRASKA  
State

**Contact information-** please list information for State contact that will interface for NYS regarding any contract issues.

State:	Nebraska
Name:	Sarpy County - Joni Jones
Phone number:	402-593-4155
Fax number:	402-593-4360
Email:	JJones@Sarpy.com
Mailing address:	1210 Golden Gate Dr. Papillion NE 68046

For questions or comment please contact:

Susan Wolslegel  
NYS OGS Procurement Services  
38<sup>th</sup> floor, Tower  
Empire State Plaza  
Albany, New York 12242  
518 474-5052 (fax )  
Phone 518 473-9441 (voice)  
E-mail susan.wolslegel@ogs.state.ny.us.

**PARTICIPATING ADDENDUM**

**HAZARDOUS INCIDENT RESPONSE  
EQUIPMENT NYS/NASPO Cooperative contract  
Group 38232, Award 19745**

**MASTER AGREEMENT- required for each contractor under this award**

**Vendor Name Here Smiths Detection, Inc**

**Contract Number PC 62007**

**Participating Entity Name Sarpy County, Nebraska**

- 1 Scope (Briefly describe the jurisdiction of the governmental entity. If the jurisdiction includes all the governmental entities within an entire state, a statement to that effect will suffice)**

**County of Sarpy, Nebraska**

- 2 Changes:  
(Insert specific changes or a statement that no changes are required)**

**No changes are required**

- 3. Primary Contact:  
The primary participating entity contact for this participating addendum is as follows:**

**Name: Beth Cunard  
Participating Entity Name: Sarpy County, Nebraska  
Address: 1210 Golden Gate Dr., Papillion, NE 68042  
Telephone: 402-593-4476  
Fax: 402-593-4304  
E-mail: bcunard@sarpy.com**

**The primary Contractor contact for this participating addendum is as follows:**

**Name: Denise A. Saracco  
Contractor: Smiths Detection, Inc.  
Address: 30 Hook Mountain Road PO Box 410, Pine Brook NJ 07058  
Telephone: 973-830-2022  
Fax: 973-830-2200  
E-mail: Denise.saracco@smithsdetection.com**

4. Vendor contract award number: PC 62007

The Vendor contract number **MUST** be shown on all Purchase Orders issued against contract.

This Addendum and the Price Agreement together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Contract Award, together with its exhibits, shall not be added to or incorporated into this Addendum or the Contract Award and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Contract Award and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms.

IN WITNESS WHEREOF, the parties have executed this Participating Addendum as of the date of execution by both parties below.

Participating Entity:

Contractor:

By: Joni Jones

By: Robert C. Cartalemi

Name: Joni Jones

Name: ROBERT C. CARTALEMI

Title: Chairman

Title: DIRECTOR CONTRACTS

Date: 9/1/2009

Date: 9-15-09

When completed please send copy to:

**Susan Wolslegel**  
**NYS OGS Procurement Services**  
**38<sup>th</sup> floor, Tower**  
**Empire State Plaza Albany, New York 12242**

**518 474-5052 (fax)**  
**Phone 518 473-9441 (voice)**  
**E-mail [susan.wolslegel@ogs.state.ny.us](mailto:susan.wolslegel@ogs.state.ny.us).**

**HIRE Contract #PC62007 PriceList**  
**Effective July 27, 2007**

<b>Item#</b>	<b>ItemDesc</b>	<b>CatPrice</b>	<b>Discount%</b>	<b>NetPrice</b>
<b>91211001</b>	<b>HI-SCAN 5030si</b>	<b>\$28,934.00</b>	<b>GSA</b>	<b>\$19,344.00</b>
T604D.5M	Accessory: 18 Inch Roller Table	\$1,267.00	25%	\$950.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJVX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>91119143</b>	<b>HI-SCAN 6040ds</b>	<b>\$32,700.00</b>	<b>35%</b>	<b>\$21,255.00</b>
T604D.5M	Accessory: 18 Inch Roller Table	\$1,267.00	25%	\$950.00
T604D1M	Accessory: 39 Inch Roller Table	\$1,400.00	25%	\$1,050.00
T604D2M	Accessory: 80 Inch Roller Table	\$1,867.00	25%	\$1,400.00
T604D.5MFU	Accessory: 18 Inch Flip Up Roller Table	\$1,600.00	25%	\$1,200.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJVX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>90721001</b>	<b>HI-SCAN 6030di</b>	<b>\$41,000.00</b>	<b>GSA</b>	<b>\$27,686.00</b>
T604D.5M	Accessory: 18 Inch Roller Table	\$1,267.00	25%	\$950.00
T604D1M	Accessory: 39 Inch Roller Table	\$1,400.00	25%	\$1,050.00
T604D2M	Accessory: 80 Inch Roller Table	\$1,867.00	25%	\$1,400.00
T604D.5MFU	Accessory: 18 Inch Flip Up Roller Table	\$1,600.00	25%	\$1,200.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJVX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>90521001</b>	<b>HI-SCAN 6040i</b>	<b>\$43,000.00</b>	<b>GSA</b>	<b>\$28,092.00</b>
T604I.5M	Accessory: 18 Inch Roller Table	\$1,267.00	25%	\$950.00
T604I1M	Accessory: 39 Inch Roller Table	\$1,400.00	25%	\$1,050.00
T604I2M	Accessory: 80 Inch Roller Table	\$1,867.00	25%	\$1,400.00
HIS-035	Accessory: Aviation SS 24 Inch Roller Table	\$2,400.00	25%	\$1,800.00
HIS-036	Accessory: Aviation SS 80 Inch Roller Table	\$3,734.00	25%	\$2,800.00
34418695	Accessory: Lean Bar 6040i and 7555i Only	\$2,400.00	25%	\$1,800.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJVX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>22227441</b>	<b>HI-SCAN 6046si</b>	<b>\$51,467.00</b>	<b>GSA</b>	<b>\$38,890.00</b>
T604I.5M	Accessory: 18 Inch Roller Table	\$1,267.00	25%	\$950.00

Item#	ItemDesc	CatPrice	Discount%	NetPrice
T604I1M	Accessory: 39 Inch Roller Table	\$1,400.00	25%	\$1,050.00
T604I2M	Accessory: 80 Inch Roller Table	\$1,867.00	25%	\$1,400.00
34418695	Accessory: Lean Bar 6040i and 7555i Only	\$2,400.00	25%	\$1,800.00
<b>1113442</b>	<b>HI-SCAN 7555i</b>	<b>\$48,000.00</b>	<b>GSA</b>	<b>\$32,795.00</b>
T755I.5M	Accessory: 18 Inch Roller Table	\$1,267.00	25%	\$950.00
T755I1M	Accessory: 39 Inch Roller Table	\$1,400.00	25%	\$1,050.00
T755I2M	Accessory: 80 Inch Roller Table	\$1,867.00	25%	\$1,400.00
HIS-059	Accessory: Aviation SS 24 Inch Roller Table	\$2,400.00	25%	\$1,800.00
HIS-060	Accessory: Aviation SS 80 Inch Roller Table	\$3,734.00	25%	\$2,800.00
34418695	Accessory: Lean Bar 6040i and 7555i Only	\$2,400.00	25%	\$1,800.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJ VX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>90151001</b>	<b>HI-SCAN 9075-35 TS</b>	<b>\$55,000.00</b>	<b>GSA</b>	<b>\$35,658.00</b>
T90751M	Accessory: 39 Inch Roller Table 9075/100100/150150	\$2,234.00	25%	\$1,675.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJ VX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>90561001</b>	<b>HI-SCAN 100100 V</b>	<b>\$67,000.00</b>	<b>GSA</b>	<b>\$42,235.00</b>
T90751M	Accessory: 39 Inch Roller Table 9075/100100/150150	\$2,234.00	25%	\$1,675.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJ VX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>1113051</b>	<b>HI-SCAN 100100 T</b>	<b>\$69,500.00</b>	<b>GSA</b>	<b>\$47,138.00</b>
T90751M	Accessory: 39 Inch Roller Table 9075/100100/150150	\$2,234.00	25%	\$1,675.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJ VX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>1115415</b>	<b>HI-SCAN 145180</b>	<b>\$112,950.00</b>	<b>GSA</b>	<b>\$89,843.00</b>
T90751M	Accessory: 39 Inch Roller Table 9075/100100/150150	\$2,234.00	25%	\$1,675.00
T150133	Accessory: Motorized Conveyor for 150150- 1.33M long	\$7,000.00	25%	\$5,250.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJ VX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>1113052</b>	<b>HI-SCAN 150150-300 kV</b>	<b>\$293,000.00</b>	<b>GSA</b>	<b>\$221,398.00</b>
T90751M	Accessory: 39 Inch Roller Table 9075/100100/150150	\$2,234.00	25%	\$1,675.00
T150133	Accessory: Motorized Conveyor for 150150- 1.33M long	\$7,000.00	25%	\$5,250.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJ VX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>91031001</b>	<b>HI-SCAN 180180-300kV</b>	<b>\$354,673.00</b>	<b>GSA</b>	<b>\$268,000.00</b>
T90751M	Accessory: 39 Inch Roller Table 9075/100100/150150	\$2,234.00	25%	\$1,675.00
T150133	Accessory: Motorized Conveyor for 150150- 1.33M long	\$7,000.00	25%	\$5,250.00
NJ0908	X-TRAIN Advanced Software Options	\$3,734.00	25%	\$2,800.00
NJ VX	Recheck Station or ViewX System	\$16,667.00	25%	\$12,500.00
<b>1136520</b>	<b>Silhouette Scan Mobile CAB 2000</b>	<b>\$2,000,000.00</b>	<b>GSA</b>	<b>\$1,330,565.00</b>
<b>1136521</b>	<b>HCV Mobile II</b>	<b>\$3,800,000.00</b>	<b>GSA</b>	<b>\$2,956,368.00</b>

Item#	ItemDesc	CatPrice	Discount%	NetPrice
S4813700	Centurion - HVAC TIC's and Chemical Weapons Detection	\$50,000.00	25%	\$37,500.00
T2428030	APD 2000 Portable	\$9,600.00	GSA	\$9,269.00
S4810768	Ionscan 400B - Explosives/Narcotics Detection	\$45,000.00	GSA	\$39,458.00
S4816800	Ionscan 500DT	\$53,000.00	25%	\$48,864.00
481660N	Sabre 4000 - Single Mode Explosives or Narcotics Detection	\$25,600.00	GSA	\$22,955.00
481660P	Sabre 4000 - Dual Mode Explosives/Narcotics Detection	\$27,000.00	GSA	\$24,210.00
481660D	Sabre 4000 - Tri-mode Explosives/Narcotics/Chem Weapons & TICS Detection	\$28,400.00	GSA	\$25,466.00
023-3001	Gas ID System	\$50,500.00	GSA	\$48,353.00
023-3005	Gas ID Partnership Package	\$62,500.00	GSA	\$59,844.00
023-1001	HazMatID System	\$53,025.00	GSA	\$50,752.00
023-1005	HazMatID Command System	\$62,500.00	GSA	\$62,811.00
024-1005	RespondeR RCI Partnership Package	\$40,000.00	5%	\$38,000.00

# Sarpy County Purchasing Department

SARPY COUNTY COURTHOUSE  
1210 GOLDEN GATE DRIVE  
SUITE 1129  
PAPILLION, NE 68046-2845  
FAX (402) 593-4304



Brian E. Hanson, Purchasing Agent  
(402) 593-2349  
Debby Peoples, Assistant Purchasing Agent  
(402) 593-4164  
Beth Cunard, Purchaser/Contract Specialist  
(402) 593-4476  
Lois Spethman, Supply Clerk/Purchaser  
(402) 593-2102

## MEMO

To: Sarpy County Board of Commissioners  
From: Beth Cunard  
Re: NASPO Agreement

The Hazardous Incident Response Equipment (HIRE) is part of the National Association of State Procurement Officials (NASPO) cooperative purchase agreement. The HIRE Contract will be used to purchase a security screening x-ray machine. Sarpy County opened sealed bids for an x-ray machine on July 30, 2009. The low bid was an AutoClear 6040 for \$20,945.00. This machine uses a single energy method of x-ray screening and display. The machine detects the density of an object and projects a "best guess" representation of the image and those colors, which may be arbitrary. The second low bid, which is also the equipment on the HIRE Contract, was \$21,755.00. The HIRE Contract price is \$21,255.00. This machine uses a multi-energy method of x-ray screening and image display. This method analyzes the material and presents it based on composition as a different color.

After soliciting bids for a security screening x-ray machine it is believed to be in the County's best interest to utilize the HIRE Contract. Furthermore, it is recommended the Board approve the attached contract.

If you have any questions, please feel free to contact me at 593-4476.

August 28, 2009

  
Beth Cunard

cc: Mark Wayne  
Deb Houghtaling  
Brian Hanson  
Scott Bovick  
Capt. Williamson